



# Annual Data Review — Medical and Pharmacy Plan Experience

Plan years: October 2012 through September 2013  
October 2013 through September 2014

**A presentation to SEOW**

**By Towers Watson in collaboration with OEBB Staff, Moda Health and Kaiser Permanente**

SEOW Attachment 2

April 7, 2015

TOWERS WATSON 

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# Introduction

- OEGB staff and Towers Watson, along with Moda Health (Moda) and Kaiser Permanente (Kaiser), have worked together to provide the Plan Experience portion of the annual review for OEGB to provide insight to the plan's operation in advance of the 2015 – 2016 renewal
- This report provides information on plan experience for the October 2013 through September 2014 plan year with comparisons to the October 2012 through September 2013 plan year
- Much of the data for this analysis is from the Truven data warehouse. Some measures have also been provided individually by Moda and Kaiser.
- Additional analysis to follow will include, but is not limited to:
  - Avoidable Claims and Conditions Analysis (ACCA)
    - Review of detailed claims data to determine opportunities for further enhancements to wellness and care management programs
  - Dental Plan Experience Review
- The underlying principle for the annual reporting is to provide measures, observations and recommendations for the OEGB board to consider that:
  - Are actionable
  - Use standard definitions where possible

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# Key Observations

**Demographics:** Little overall change but health risk improved for Moda and worsened for Kaiser

- 129,000 members / 52,000 employees
- Small change in total membership, but Moda HDHP membership increased 21%
- Risk scores decreased about 2% for Moda and increased by about 3% for Kaiser

**Utilization:** Generally stable for most services, consistent with demographic stability

- Some shift in types of services occurred
  - Inpatient admissions decreased 8% for Moda and 11% for Kaiser
  - ER visits decreased 2% for Moda and increased 11% for Kaiser

**Spend (Medical and Pharmacy):** Slight decrease for Moda and increase for Kaiser

- Total OEGB: \$620M allowed / \$520M paid
- \$420 PMPM for Moda / \$390 PMPM for Kaiser
  - Moda decreased 1%, Kaiser increased 9%

**Moda Additional Cost Tier:** A decrease in many ACT procedures observed

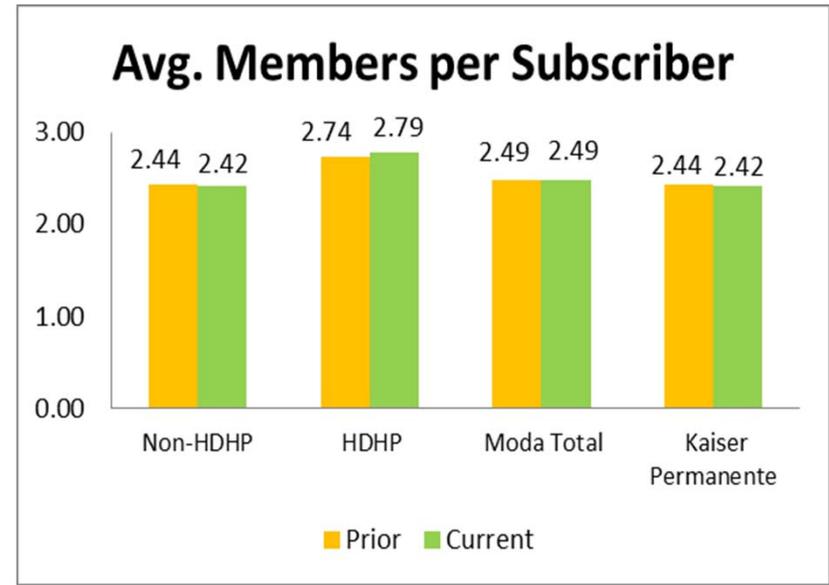
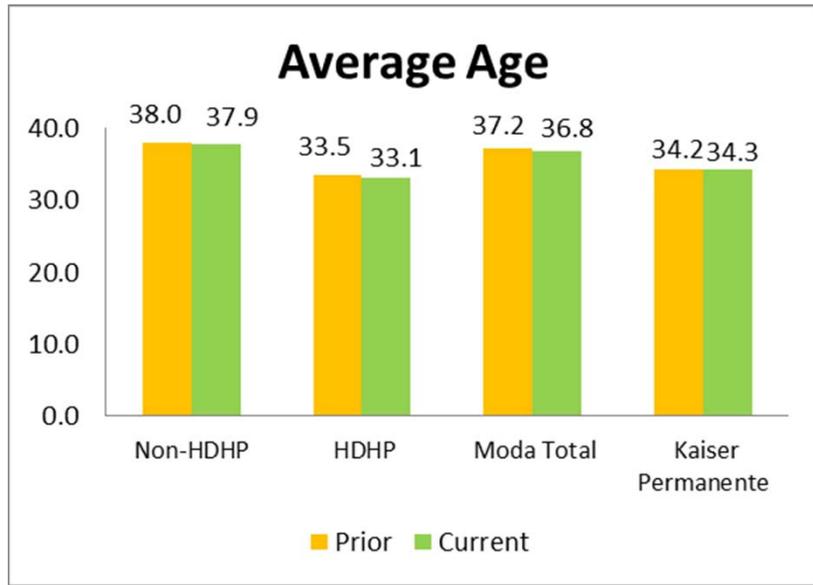
- Represents about 12% of spend
- A few procedures have increased utilization:
  - Number of procedures for sleep studies, spine surgery and shoulder arthroscopy are increasing, yet the cost per procedure has decreased

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# Plan Experience

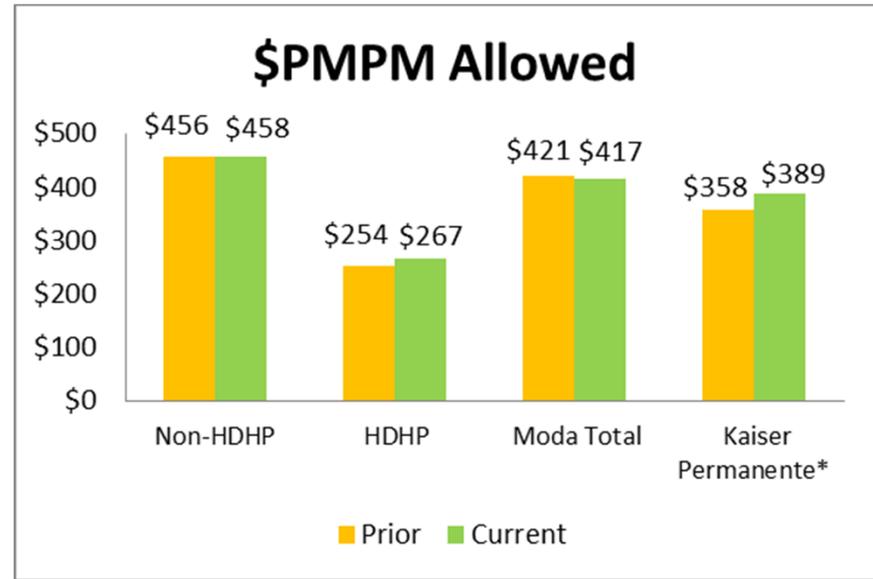
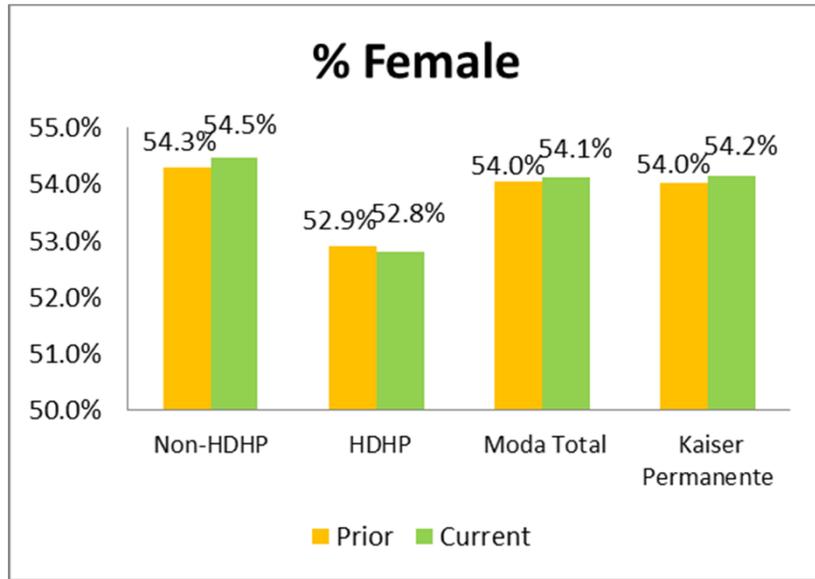
- This annual report focuses on cost, utilization and risk
- Key measures are reviewed to monitor for changes that could impact plan performance or indicate areas for further consideration
- Topics of these measures include:
  - Membership and cost summary
  - Risk summary
  - Claims distribution
  - Claims migration
  - Claims cost by category
  - Utilization by category
  - Additional Cost Tier
  - Bariatric surgery
  - Pharmacy
- Additional detail on these topics is provided in the appendix

## Membership and Cost Summary



- Total membership is flat year over year. Membership in the Moda high deductible health plan (HDHP) has increased.
- The average age has remained stable for Moda and Kaiser over the last four years with modest changes (-0.5 years) for Moda and (+0.7 years) for Kaiser
- The average age of the HDHP members continues to decrease while the average number of members increases indicating that families are increasingly enrolling in the HDHP plan
- The member to subscriber ratio has remained stable for Moda and has decreased somewhat for Kaiser

## Membership and Cost Summary



- The % female has remained stable for both carriers at approximately 54%
- Overall, the allowed and paid claims increased less than trend assumptions for the non-HDHP Moda plans and increased right around trend for the Moda HDHP and Kaiser plans
  - PMPM allowed increased for the non-HDHP and HDHP Moda plans yet Moda total decreased with the shift in membership to the lower cost HDHP plan

\*PMPM includes Integrated Care Management fee  
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## Who are we covering and what are total costs?

# Membership and Cost Summary

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

|                          | Average Members |         |          | Average Subscribers |         |          |
|--------------------------|-----------------|---------|----------|---------------------|---------|----------|
|                          | Prior           | Current | % Change | Prior               | Current | % Change |
| <b>Moda Health</b>       |                 |         |          |                     |         |          |
| Non-HDHP                 | 85,436          | 81,955  | -4.1%    | 35,059              | 33,803  | -3.6%    |
| HDHP                     | 18,246          | 22,130  | 21.3%    | 6,655               | 7,925   | 19.1%    |
| <b>Moda Total</b>        | 103,682         | 104,084 | 0.4%     | 41,714              | 41,728  | 0.0%     |
| <b>Kaiser Permanente</b> | 25,155          | 24,750  | -1.6%    | 10,299              | 10,217  | -0.8%    |

|                          | Total Allowed |               |          | Total Paid    |               |          |
|--------------------------|---------------|---------------|----------|---------------|---------------|----------|
|                          | Prior         | Current       | % Change | Prior         | Current       | % Change |
| <b>Moda Health</b>       |               |               |          |               |               |          |
| Non-HDHP                 | \$467,910,091 | \$450,427,868 | -3.7%    | \$395,739,721 | \$376,448,116 | -4.9%    |
| HDHP                     | \$55,528,534  | \$71,022,223  | 27.9%    | \$38,556,370  | \$50,284,947  | 30.4%    |
| <b>Moda Total</b>        | \$523,438,625 | \$521,450,091 | -0.4%    | \$434,296,091 | \$426,733,063 | -1.7%    |
| <b>Kaiser Permanente</b> | \$92,186,201  | \$98,977,371  | 7.4%     | \$86,955,638  | \$94,044,918  | 8.2%     |

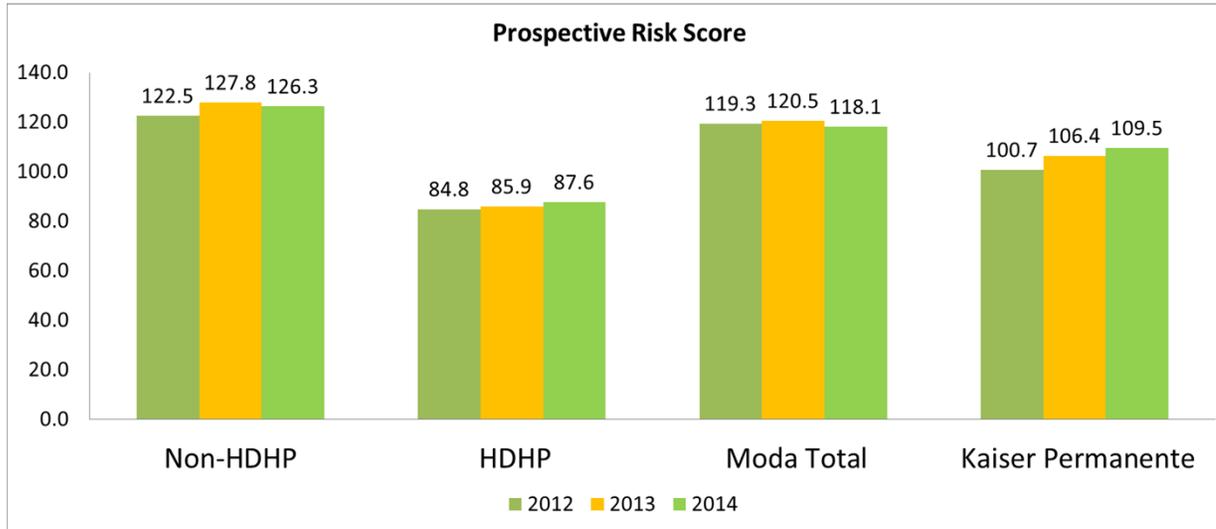
|                           | PMPM Allowed |          |          | PMPM Paid |          |          |
|---------------------------|--------------|----------|----------|-----------|----------|----------|
|                           | Prior        | Current  | % Change | Prior     | Current  | % Change |
| <b>Moda Health</b>        |              |          |          |           |          |          |
| Non-HDHP                  | \$456.39     | \$458.01 | 0.4%     | \$386.00  | \$382.78 | -0.8%    |
| HDHP                      | \$253.61     | \$267.44 | 5.5%     | \$176.10  | \$189.36 | 7.5%     |
| <b>Moda Total</b>         | \$420.71     | \$417.49 | -0.8%    | \$349.06  | \$341.66 | -2.1%    |
| <b>Kaiser Permanente*</b> | \$357.51     | \$388.87 | 8.8%     | \$288.07  | \$316.65 | 9.9%     |

\*PMPM includes Integrated Care Management fee

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# Risk Summary

## How has health risk changed?



- Total Moda prospective risk decreased slightly and Kaiser prospective risk increased slightly during the current period. Kaiser members continue to be less risky than Moda members, consistent with average age being about 2 years younger. The risk gap between carriers has been decreasing over the last three plan years.
- Truven risk score methodology was recently updated to include additional disease classifications and diagnosis codes so only three years of data are available. Note that comparison to prior reports may not be valid.

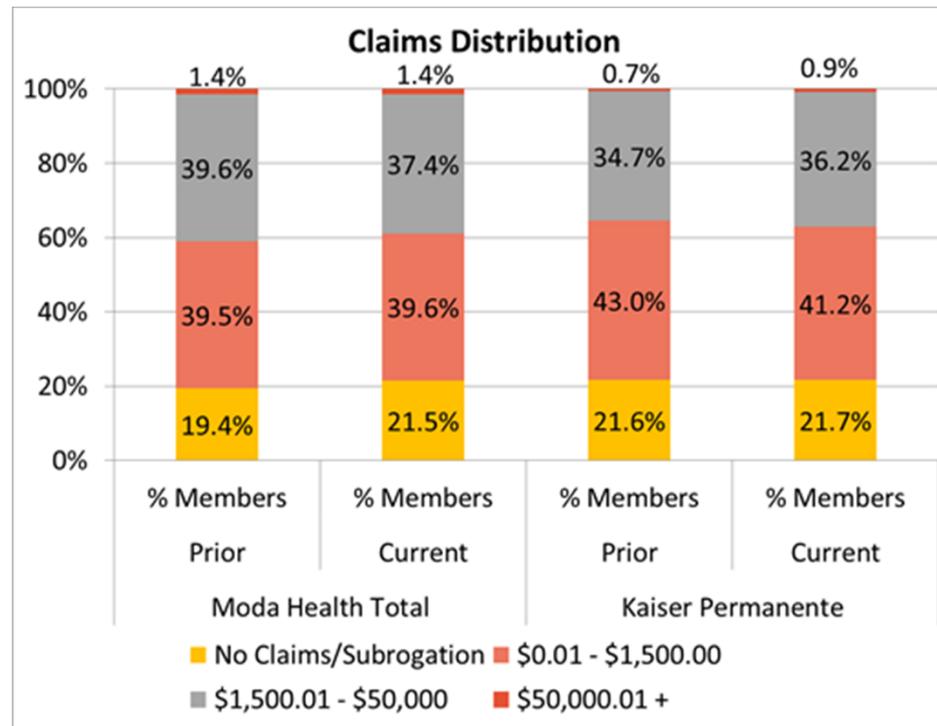
## How has health risk changed?

# Risk Summary

|                          | Concurrent Risk |       |       |          | Prospective Risk |       |       |          |
|--------------------------|-----------------|-------|-------|----------|------------------|-------|-------|----------|
|                          | 2012            | 2013  | 2014  | % Change | 2012             | 2013  | 2014  | % Change |
| <b>Moda Health</b>       |                 |       |       |          |                  |       |       |          |
| Non-HDHP                 | 115.5           | 122.6 | 121.8 | -0.6%    | 122.5            | 127.8 | 126.3 | -1.2%    |
| HDHP                     | 72.3            | 73.3  | 76.7  | 4.6%     | 84.8             | 85.9  | 87.6  | 2.0%     |
| <b>Moda Total</b>        | 111.9           | 113.9 | 112.2 | -1.5%    | 119.3            | 120.5 | 118.1 | -2.0%    |
| <b>Kaiser Permanente</b> | 100.1           | 115.2 | 120.3 | 4.3%     | 100.7            | 106.4 | 109.5 | 2.9%     |

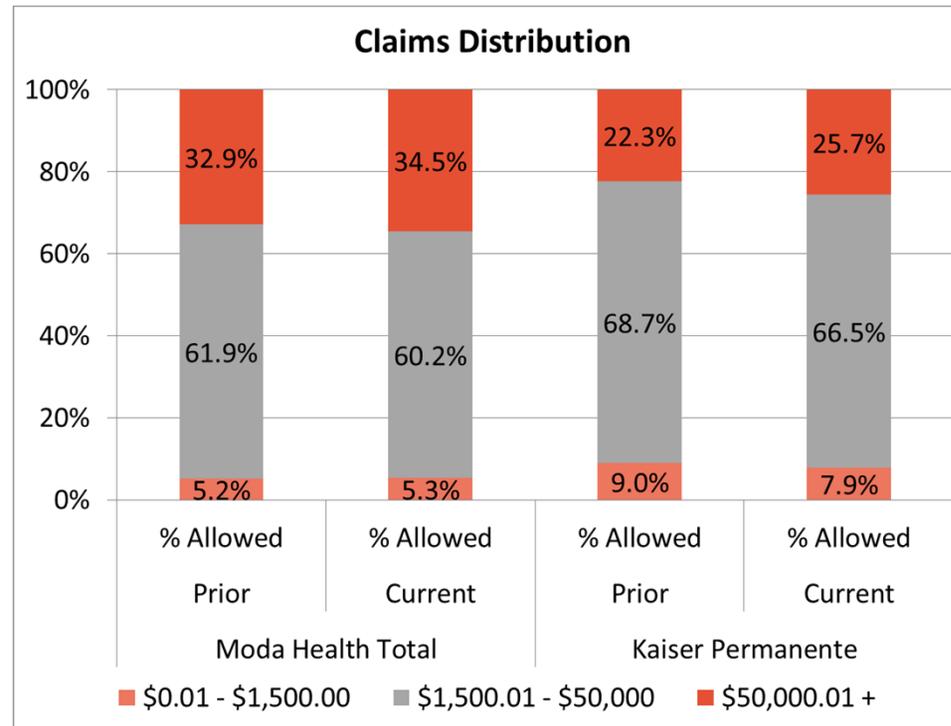
- Concurrent risk score indicates the expected relative cost risk of the population during the report time period compared to the average database risk score of 100. Moda's concurrent scores are relatively stable. The Kaiser scores have increased over time in alignment with the aging Kaiser population.
- Prospective risk score indicates the expected relative cost risk of the population during the subsequent time period (looking forward) compared to the average database risk score of 100.

## Claims Distribution — % Members



- No substantial changes in distribution of claim dollars by membership and the distribution is similar to other employee populations
- Kaiser Permanente
  - The percent of non-users has remained constant
  - 1.8% reduction in members with claims of \$0 – \$1,500
  - Increase of 1.5% in number of members in the \$1,500 – \$50,000 band
- Moda Health
  - 2.1% increase in non-users
  - About 60% of the population in both years have claims in the \$0 – \$1,500 band
  - 2.2% reduction in number of members with \$1,500 – \$50,000 in claims

## Claims Distribution — % Allowed



- Year over year changes:
  - Claims <\$1,500 remain relatively flat for Moda, and are 1.1% lower for Kaiser
  - Claims \$1,500 – \$50,000 are down 1.7% for Moda and are down 2.2% for Kaiser
  - Large claims in excess of \$50,000 are up 1.6% for Moda and are up 3.4% for Kaiser as a result of an increase in claimants
- Changes in claim distribution by dollar threshold reflects inflationary pressure and regular fluctuation
- Moda’s distribution of allowed dollars shows that around 33 – 35% of allowed dollars are incurred by 1.4% of the Moda population (members falling in the \$50,000+ claim band)
- Kaiser’s distribution shows that about 22 – 26% of allowed dollars are incurred by 0.7 – 0.9% of the Kaiser population (members falling in the \$50,000+ claim band)

## What is the cost distribution?

# Claims Distribution — Moda

|                          | Members |         | % Members |         | % Members |         |
|--------------------------|---------|---------|-----------|---------|-----------|---------|
|                          | Prior   | Current | Prior     | Current | Prior     | Current |
| <b>Moda Health Total</b> |         |         |           |         |           |         |
| No Claims/Subrogation    | 23,124  | 26,437  | 19.4%     | 21.5%   |           |         |
| \$0.01 - \$1,500.00      | 47,018  | 48,584  | 39.5%     | 39.6%   |           |         |
| \$1,500.01 - \$2,500     | 12,211  | 12,157  | 10.3%     | 9.9%    |           |         |
| \$2,500.01 - \$10,000    | 25,121  | 24,431  | 21.1%     | 19.9%   |           |         |
| \$10,000.01 - \$50,000   | 9,787   | 9,356   | 8.2%      | 7.6%    |           |         |
| Greater than \$50,000.00 | 1,713   | 1,746   | 1.4%      | 1.4%    |           |         |

Prior Period:  
10/1/2012-9/30/2013  
Current Period:  
10/1/2013-9/30/2014

|                          | Total Allowed |               | % Allowed |         | % Allowed |         | Allowed per Claimant |              |          |
|--------------------------|---------------|---------------|-----------|---------|-----------|---------|----------------------|--------------|----------|
|                          | Prior         | Current       | Prior     | Current | Prior     | Current | Prior                | Current      | % Change |
| <b>Moda Health Total</b> |               |               |           |         |           |         |                      |              |          |
| No Claims/Subrogation    | \$0           | \$0           | 0.0%      | 0.0%    |           |         | \$0.00               | \$0.00       | 0%       |
| \$0.01 - \$1,500.00      | \$27,212,698  | \$27,647,046  | 5.2%      | 5.3%    |           |         | \$578.77             | \$569.06     | -2%      |
| \$1,500.01 - \$2,500     | \$22,595,017  | \$22,651,449  | 4.3%      | 4.3%    |           |         | \$1,850.38           | \$1,863.24   | 1%       |
| \$2,500.01 - \$10,000    | \$116,666,386 | \$113,924,500 | 22.2%     | 21.8%   |           |         | \$4,644.18           | \$4,663.11   | 0%       |
| \$10,000.01 - \$50,000   | \$185,692,703 | \$177,394,150 | 35.4%     | 34.0%   |           |         | \$18,973.40          | \$18,960.47  | 0%       |
| Greater than \$50,000.00 | \$172,718,999 | \$179,933,414 | 32.9%     | 34.5%   |           |         | \$100,828.37         | \$103,054.65 | 2%       |

- Allowed per claimant has remained stable between the different claim bands
- Moda has seen a shift of members into the non-user category

## What is the cost distribution?

# Claims Distribution — Kaiser

|                          | Members |         | % Members |         | % Members |         |
|--------------------------|---------|---------|-----------|---------|-----------|---------|
|                          | Prior   | Current | Prior     | Current | Prior     | Current |
| <b>Kaiser Permanente</b> |         |         |           |         |           |         |
| No Claims/Subrogation    | 6,304   | 6,275   | 21.6%     | 21.7%   |           |         |
| \$0.01 - \$1,500.00      | 12,521  | 11,916  | 43.0%     | 41.2%   |           |         |
| \$1,500.01 - \$2,500     | 3,441   | 3,509   | 11.8%     | 12.1%   |           |         |
| \$2,500.01 - \$10,000    | 5,065   | 5,342   | 17.4%     | 18.5%   |           |         |
| \$10,000.01 - \$50,000   | 1,592   | 1,626   | 5.5%      | 5.6%    |           |         |
| Greater than \$50,000.00 | 211     | 264     | 0.7%      | 0.9%    |           |         |

Prior Period:  
10/1/2012-9/30/2013

Current Period:  
10/1/2013-9/30/2014

|                          | Total Allowed |              | % Allowed |         | % Allowed |         | Allowed per Claimant |             |          |
|--------------------------|---------------|--------------|-----------|---------|-----------|---------|----------------------|-------------|----------|
|                          | Prior         | Current      | Prior     | Current | Prior     | Current | Prior                | Current     | % Change |
| <b>Kaiser Permanente</b> |               |              |           |         |           |         |                      |             |          |
| No Claims/Subrogation    | \$0           | \$0          | 0.0%      | 0.0%    |           |         | \$0.00               | \$0.00      | 0%       |
| \$0.01 - \$1,500.00      | \$8,294,419   | \$7,824,712  | 9.0%      | 7.9%    |           |         | \$662.44             | \$656.66    | -1%      |
| \$1,500.01 - \$2,500     | \$6,678,705   | \$6,868,048  | 7.2%      | 6.9%    |           |         | \$1,940.92           | \$1,957.27  | 1%       |
| \$2,500.01 - \$10,000    | \$23,390,395  | \$24,958,644 | 25.3%     | 25.2%   |           |         | \$4,618.04           | \$4,672.15  | 1%       |
| \$10,000.01 - \$50,000   | \$33,469,878  | \$34,113,639 | 36.2%     | 34.4%   |           |         | \$21,023.79          | \$20,980.10 | 0%       |
| Greater than \$50,000.00 | \$20,641,064  | \$25,453,719 | 22.3%     | 25.7%   |           |         | \$97,824.95          | \$96,415.60 | -1%      |

- Allowed per claimant has remained stable between the different claim bands
- While the overall allowed per claimant is stable, the number of claimants with expenses greater than \$50,000 has increased by 53 and now represents 0.9% of the population

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# Claims Migration

- Looking at individual claimant's claim cost over 24 months, OEBC can identify and work with the carriers to:
  - Keep healthy members healthy
  - Focus member outreach on populations at risk of declining health
  - Support members with ongoing, significant health conditions
- Additional drill down could show opportunity to:
  - Explore engagement with population at risk of declining health
  - Monitor movement between health states over time

| Key    | Comments   |
|--------|--|
| Green  | Low cost in prior and current years, likely healthy  |
|        | Moved from low to high cost or from high to low cost, likely acute conditions  |
| Red    | Moved from low to middle cost or middle to high cost. Look for non-acute or acute conditions that could be managed, or prevention opportunities. |
| Yellow | Moved from middle to low cost or high to middle cost. Investigate if this is due to improved management. Look for this to continue.              |
| Orange | Remained in middle cost or high cost for both years. Look for opportunities to improve condition or case management.                             |

## How are claim levels changing?

# Claims Migration

### Moda Health Total - Claimants - Members Enrolled for 24 Months Beginning in October 2012

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

| Prior Period       | Current Period   |   |   |
|--------------------|--|---|---|
|                    | \$0 - \$1,500  | \$1,500 - \$50,000  | \$50,000+   |
| \$0 - \$1,500      | 36,748 Members<br>\$15,118,285 Allowed<br>\$411 Allowed per Member | 11,018 Members<br>\$65,077,035 Allowed<br>\$5,906 Allowed per Member  | 185 Members<br>\$19,568,725 Allowed<br>\$105,777 Allowed per Member |
| \$1,500 - \$50,000 | 10,397 Members<br>\$7,067,359 Allowed<br>\$680 Allowed per Member  | 19,052 Members<br>\$147,276,566 Allowed<br>\$7,730 Allowed per Member | 698 Members<br>\$67,998,487 Allowed<br>\$97,419 Allowed per Member  |
| \$50,000+          | 101 Members<br>\$80,465 Allowed<br>\$797 Allowed per Member        | 576 Members<br>\$8,143,436 Allowed<br>\$14,138 Allowed per Member     | 202 Members<br>\$34,624,522 Allowed<br>\$171,409 Allowed per Member |

- This exhibit focuses on Moda members continuously enrolled for 24 months and observes how these members have migrated from one claim band to another from the prior plan year to the current plan year
- The 202 members with more than \$50,000 in each year and the 576 members who had large claims in the prior year should be confirmed as receiving all appropriate case and utilization management services
- The 19,052 members with \$1,500 – \$50,000 in claims each year and the 698 members moving to the \$50,000+ category should be reviewed for opportunities for condition or case management

# Claims Migration

**How are claim levels changing?**

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

**Kaiser Permanente - Claimants - Members Enrolled for 24 Months Beginning in October 2012**

| Prior Period       | Current Period  |   |  |
|--------------------|---|---|--|
|                    | \$0 - \$1,500   | \$1,500 - \$50,000  | \$50,000+  |
| \$0 - \$1,500      | 10,108 Members<br>\$4,619,854 Allowed<br>\$457 Allowed per Member | 3,047 Members<br>\$14,528,488 Allowed<br>\$4,768 Allowed per Member | 32 Members<br>\$2,897,988 Allowed<br>\$90,562 Allowed per Member   |
| \$1,500 - \$50,000 | 2,535 Members<br>\$1,733,855 Allowed<br>\$684 Allowed per Member  | 3,712 Members<br>\$25,267,497 Allowed<br>\$6,807 Allowed per Member | 109 Members<br>\$10,410,127 Allowed<br>\$95,506 Allowed per Member |
| \$50,000+          | 17 Members<br>\$12,289 Allowed<br>\$723 Allowed per Member        | 66 Members<br>\$1,051,651 Allowed<br>\$15,934 Allowed per Member    | 35 Members<br>\$4,037,512 Allowed<br>\$115,357 Allowed per Member  |

- This exhibit focuses on Kaiser members continuously enrolled for 24 months and observes how these members have migrated from one claim band to another from the prior plan year to the current plan year
- The 35 members with more than \$50,000 in each year and the 66 members who had large claims in the prior year should be confirmed as receiving all appropriate case and utilization management services
- The 3,712 members with \$1,500 – \$50,000 in claims each year and the 109 members moving to the \$50,000+ category should be reviewed for opportunities for condition or case management

## How are claim levels changing?

# Claims Migration

|              |                    | Current Period |         |                    |          |           |           |           |
|--------------|--------------------|----------------|---------|--------------------|----------|-----------|-----------|-----------|
|              |                    | \$0 - \$1,500  |         | \$1,500 - \$50,000 |          | \$50,000+ |           |           |
|              |                    | Prior          | Current | Prior              | Current  | Prior     | Current   |           |
| Prior Period | \$0 - \$1,500      | % of Members   | 42.8%   | 35.3%              | 11.3%    | 10.6%     | 0.2%      | 0.2%      |
|              |                    | % of Allowed   | 3.4%    | 2.9%               | 13.3%    | 12.5%     | 4.2%      | 3.8%      |
|              |                    | \$ per Member  | \$407   | \$411              | \$5,944  | \$5,906   | \$97,627  | \$105,777 |
|              | \$1,500 - \$50,000 | % of Members   | 11.3%   | 10.0%              | 18.8%    | 18.3%     | 0.6%      | 0.7%      |
|              |                    | % of Allowed   | 1.5%    | 1.4%               | 28.9%    | 28.2%     | 11.9%     | 13.0%     |
|              |                    | \$ per Member  | \$676   | \$680              | \$7,787  | \$7,730   | \$94,876  | \$97,419  |
|              | \$50,000+          | % of Members   | 0.1%    | 0.1%               | 0.6%     | 0.6%      | 0.2%      | 0.2%      |
|              |                    | % of Allowed   | 0.0%    | 0.0%               | 1.5%     | 1.6%      | 6.0%      | 6.6%      |
|              |                    | \$ per Member  | \$756   | \$797              | \$13,816 | \$14,138  | \$134,349 | \$171,409 |

- This exhibit compares Moda members continuously enrolled from 10/1/2012 – 9/30/2014 (current) to members continuously enrolled from 10/1/2011 – 9/30/13 (prior)
- Membership distribution remains consistent and highlights that interventions on approximately 18 – 19% of the population could improve the care delivered

## How are claim levels changing?

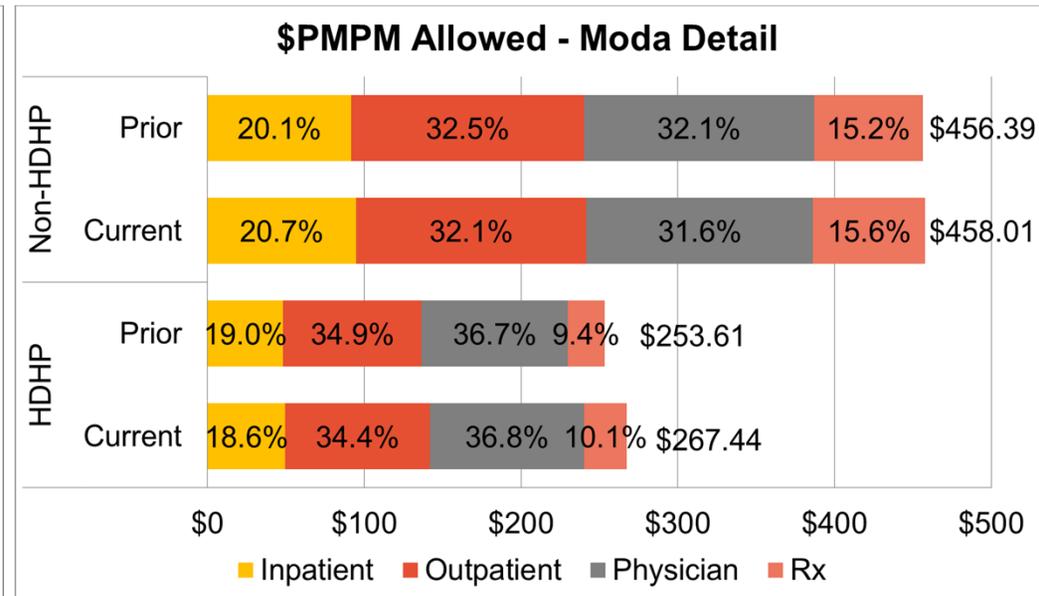
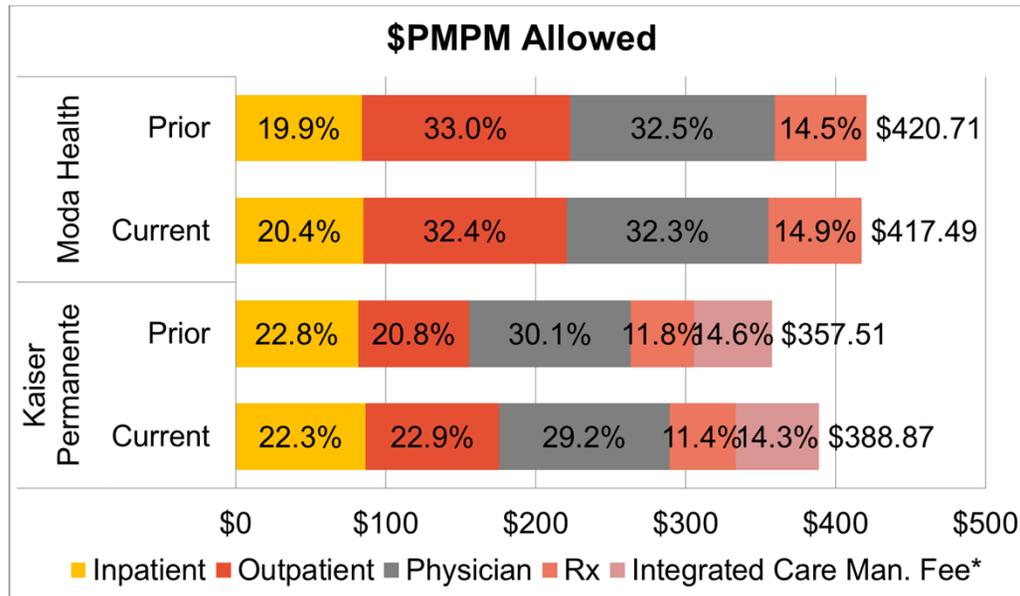
# Claims Migration

|              |                    | Current Period |         |                    |          |           |           |           |
|--------------|--------------------|----------------|---------|--------------------|----------|-----------|-----------|-----------|
|              |                    | \$0 - \$1,500  |         | \$1,500 - \$50,000 |          | \$50,000+ |           |           |
|              |                    | Prior          | Current | Prior              | Current  | Prior     | Current   |           |
| Prior Period | \$0 - \$1,500      | % of Members   | 44.4%   | 40.8%              | 10.3%    | 12.3%     | 0.1%      | 0.1%      |
|              |                    | % of Allowed   | 5.2%    | 4.7%               | 13.9%    | 14.7%     | 3.7%      | 2.9%      |
|              |                    | \$ per Member  | \$429   | \$457              | \$4,966  | \$4,768   | \$93,408  | \$90,562  |
|              | \$1,500 - \$50,000 | % of Members   | 11.7%   | 10.2%              | 12.1%    | 15.0%     | 0.3%      | 0.4%      |
|              |                    | % of Allowed   | 2.1%    | 1.8%               | 21.9%    | 25.5%     | 6.7%      | 10.5%     |
|              |                    | \$ per Member  | \$665   | \$684              | \$6,632  | \$6,807   | \$85,895  | \$95,506  |
|              | \$50,000+          | % of Members   | 0.1%    | 0.1%               | 0.3%     | 0.3%      | 0.1%      | 0.1%      |
|              |                    | % of Allowed   | 0.0%    | 0.0%               | 1.2%     | 1.1%      | 2.6%      | 4.1%      |
|              |                    | \$ per Member  | \$661   | \$723              | \$15,224 | \$15,934  | \$141,928 | \$115,357 |

- This exhibit compares Kaiser members continuously enrolled from 10/1/2012 – 9/30/2014 (current) to members continuously enrolled from 10/1/2011 – 9/30/13 (prior)
- Membership distribution remains consistent and emphasizes that interventions on approximately 12 – 15% of the population could improve the care delivered

## How are health care dollars spent?

### Claims Cost by Category



- Generally there is year over year consistency in percentage of costs in each service category for Moda and Kaiser. Kaiser did have a 10% overall increase in the outpatient category. The differences between Moda and Kaiser are due to how inpatient and outpatient services are categorized between the models.
- While the total distribution for Moda is similar year over year, the Moda HDHP had a more substantial increase in pharmacy, while the inpatient and outpatient percentages decreased and the physician percentage has stayed constant. As this plan continues to grow in enrollment, we will continue to see changes in the distribution of service categories as the risk profile of the plan changes.
- We will continue to monitor pharmacy spend in light of anticipated increases in specialty drug costs

\*Note: The Integrated Care Management fee is a Kaiser specific fee for care management services, which is currently included in Paid Claims. The fee incorporates services such as chronic conditions management, pharmacy management, clinical access alternatives, telephonic clinical advice, wellness information and coaching, online personal health management, medical and case management, external provider network management and other care management services that are not billed or can't be done so efficiently.

# Claims Cost by Category

## \$PMPM Allowed

*How are health care dollars spent?*

Prior Period: 10/1/2012-9/30/2013  
 Current Period: 10/1/2013-9/30/2014

|                                | Prior           | Current         | Prior           | Current         | Prior           | Current         |
|--------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Moda Health</b>             | <b>Total</b>    |                 | <b>Non-HDHP</b> |                 | <b>HDHP</b>     |                 |
| Inpatient                      | \$83.91         | \$85.13         | \$91.76         | \$94.70         | \$48.25         | \$49.68         |
| Outpatient                     | \$138.84        | \$135.45        | \$148.46        | \$147.15        | \$88.49         | \$92.13         |
| Physician                      | \$136.79        | \$134.80        | \$146.72        | \$144.60        | \$93.06         | \$98.53         |
| Rx                             | \$61.17         | \$62.11         | \$69.45         | \$71.57         | \$23.81         | \$27.10         |
| <b>Total</b>                   | <b>\$420.71</b> | <b>\$417.49</b> | <b>\$456.39</b> | <b>\$458.01</b> | <b>\$253.61</b> | <b>\$267.44</b> |
| <b>Kaiser Permanente</b>       | <b>Total</b>    |                 |                 |                 |                 |                 |
| Inpatient                      | \$81.51         | \$86.59         |                 |                 |                 |                 |
| Outpatient                     | \$74.34         | \$89.10         |                 |                 |                 |                 |
| Physician                      | \$107.52        | \$113.42        |                 |                 |                 |                 |
| Rx                             | \$42.02         | \$44.15         |                 |                 |                 |                 |
| Integrated Care Management Fee | \$52.11         | \$55.62         |                 |                 |                 |                 |
| <b>Total</b>                   | <b>\$357.51</b> | <b>\$388.87</b> |                 |                 |                 |                 |

- Kaiser's outpatient costs PMPM have increased by 20%

# Claims Cost — Outpatient Detail

## \$PMPM Allowed

*How are health care dollars spent?*

Prior Period: 10/1/2012-9/30/2013  
Current Period: 10/1/2013-9/30/2014

|                          | Prior        | Current | Benchmark | Prior           | Current | Prior       | Current |
|--------------------------|--------------|---------|-----------|-----------------|---------|-------------|---------|
| <b>Moda Health</b>       | <b>Total</b> |         |           | <b>Non-HDHP</b> |         | <b>HDHP</b> |         |
| Emergency Department     | \$21.86      | \$22.38 | \$22.08   | \$22.77         | \$24.03 | \$17.66     | \$16.25 |
| Radiology                | \$36.93      | \$34.88 | \$33.45   | \$39.71         | \$37.82 | \$24.43     | \$23.97 |
| Lab                      | \$20.98      | \$19.03 | \$19.71   | \$22.43         | \$20.20 | \$14.39     | \$14.67 |
| <b>Kaiser Permanente</b> | <b>Total</b> |         |           |                 |         |             |         |
| Emergency Department     | \$21.41      | \$22.06 | \$21.97   |                 |         |             |         |
| Radiology                | \$21.92      | \$25.31 | \$31.28   |                 |         |             |         |
| Lab                      | \$20.40      | \$21.86 | \$18.86   |                 |         |             |         |

- Moda's overall outpatient costs have decreased with outpatient lab about 3% under the benchmark. Costs are above benchmark for radiology and close to benchmark for emergency department.
- Kaiser's overall outpatient costs have increased with outpatient lab about 16% higher than the benchmark. Costs are close to benchmark for emergency department and below benchmark for radiology in the current period.

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## What services are being used?

### Utilization by Category

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

|                          | Prior        | Current  | Benchmark | Prior           | Current  | Prior       | Current  |
|--------------------------|--------------|----------|-----------|-----------------|----------|-------------|----------|
| <b>Moda Health</b>       | <b>Total</b> |          |           | <b>Non-HDHP</b> |          | <b>HDHP</b> |          |
| Inpatient Admits/1000    | 52.6         | 48.3     | 48.0      | 55.8            | 51.7     | 37.9        | 35.6     |
| Inpatient Days/1000      | 215.9        | 199.9    | 193.3     | 227.7           | 215.8    | 160.9       | 140.9    |
| Inpatient ALOS           | 4.1          | 4.1      | 4.0       | 4.1             | 4.2      | 4.2         | 4.0      |
| Outpatient services/1000 | 24,235.4     | 23,325.7 | 21,980.8  | 25,762.0        | 24,918.6 | 17,327.1    | 17,426.6 |
| Physician services/1000  | 18,388.6     | 17,590.5 | 16,962.5  | 19,503.5        | 18,703.1 | 13,359.9    | 13,469.8 |
| Rx scripts/1000          | 11,284.7     | 10,256.5 | 9,861.3   | 12,383.9        | 11,345.2 | 6,278.5     | 6,224.8  |
| <b>Kaiser Permanente</b> | <b>Total</b> |          |           |                 |          |             |          |
| Inpatient Admits/1000    | 53.6         | 47.6     | 48.0      |                 |          |             |          |
| Inpatient Days/1000      | 181.9        | 169.0    | 190.2     |                 |          |             |          |
| Inpatient ALOS           | 3.4          | 3.5      | 4.3       |                 |          |             |          |
| Outpatient services/1000 | 15,503.3     | 15,501.6 | 21,138.2  |                 |          |             |          |
| Physician services/1000  | 14,192.8     | 13,773.4 | 16,419.8  |                 |          |             |          |
| Rx scripts/1000 *        | 7,187.3      | 7,335.8  | 9,108.4   |                 |          |             |          |

\*Note that Kaiser Permanente data reflects prescriptions filled once per medication period.

- Inpatient admissions and days have decreased for both the Moda Health non-HDHP plans and for the HDHP plan. Utilization for the other categories have all decreased slightly for Moda overall.
- For Kaiser utilization in all inpatient utilization and physician services has decreased, while outpatient services have stayed about the same, and Rx scripts/1,000 have increased
- For both Moda and Kaiser, average inpatient length of stay has remained fairly constant
- For Moda, inpatient admits are about what we see in normative data, and inpatient days are a bit higher but decreasing. Outpatient services are close to what we typically see. Physician services and Rx scripts are higher.
- For Kaiser, inpatient admits and days are close to what we see in normative data
- Note: Benchmarks are age/gender adjusted for each carrier's enrolled OEGB population

## What services are being used?

## Utilization — Outpatient Detail

Prior Period: 10/1/2012-9/30/2013  
Current Period: 10/1/2013-9/30/2014

|                                  | Prior        | Current | Benchmark | Prior           | Current | Prior       | Current |
|----------------------------------|--------------|---------|-----------|-----------------|---------|-------------|---------|
| <b>Moda Health</b>               | <b>Total</b> |         |           | <b>Non-HDHP</b> |         | <b>HDHP</b> |         |
| Emergency Department Visits/1000 | 147.0        | 143.6   | 141.7     | 152.8           | 151.8   | 120.2       | 113.1   |
| Radiology Services/1000          | 1,862.5      | 1,790.2 | 1,700.7   | 1,972.6         | 1,911.3 | 1,375.3     | 1,341.5 |
| Lab Services/1000                | 5,949.7      | 5,792.2 | 5,760.3   | 6,364.8         | 6,197.5 | 4,070.1     | 4,291.2 |
| <b>Kaiser Permanente</b>         | <b>Total</b> |         |           |                 |         |             |         |
| Emergency Department Visits/1000 | 147.7        | 163.3   | 149.9     |                 |         |             |         |
| Radiology Services/1000          | 1,134.5      | 1,223.7 | 1,602.0   |                 |         |             |         |
| Lab Services/1000                | 5,624.3      | 5,383.2 | 5,499.6   |                 |         |             |         |

- Emergency Department utilization has decreased for Moda, especially for the HDHP plan but has increased for Kaiser
- Radiology utilization has decreased for Moda and has increased for Kaiser
- Lab services have decreased for both Moda and Kaiser overall but have increased for the Moda HDHP plan, likely due to the large increase in membership in the plan
- Note: Benchmarks are age/gender adjusted for each carrier's enrolled OEGB population

## Additional Cost Tier — Moda Health

- From 2012 – 2013 to 2013 – 2014 procedures per 1,000 fluctuated across the board for all services
- The largest decreases in procedures per 1,000 were in Advance Imaging (other than MRI) and Viscosupplementation
- Among the procedures with the most services performed, the largest decreases in cost per procedure were in Sleep Studies and Advanced Imaging (CT Scan); however, both also showed increases in utilization
- See appendix for methodology of data pull

# Additional Cost Tier — Moda Health

**What are we monitoring?**

Prior Period: 10/1/2012-9/30/2013  
Current Period: 10/1/2013-9/30/2014

|                           | Procedures |         | Procedures / 1000 |         |        | \$Allowed / Procedure |          |        |
|---------------------------|------------|---------|-------------------|---------|--------|-----------------------|----------|--------|
|                           | Prior      | Current | Prior             | Current | Change | Prior                 | Current  | Change |
| <b>Outpatient</b>         |            |         |                   |         |        |                       |          |        |
| Advanced Imaging, CT Scan | 6,866      | 7,046   | 66.2              | 67.7    | 2.2%   | \$1,432               | \$1,313  | -8.4%  |
| Advanced Imaging, MRI     | 6,520      | 6,328   | 62.9              | 60.8    | -3.3%  | \$1,580               | \$1,489  | -5.8%  |
| Advanced Imaging, Other   | 946        | 788     | 9.1               | 7.6     | -17.0% | \$2,220               | \$2,504  | 12.8%  |
| Sleep Study               | 1,065      | 1,201   | 10.3              | 11.5    | 12.4%  | \$1,415               | \$1,072  | -24.2% |
| Spine Surgery, Injection  | 1,254      | 1,131   | 12.1              | 10.9    | -10.1% | \$1,058               | \$1,092  | 3.2%   |
| Spine Surgery, Surgery    | 231        | 247     | 2.2               | 2.4     | 6.5%   | \$19,167              | \$17,864 | -6.8%  |
| Knee Arthroscopy          | 665        | 624     | 6.4               | 6.0     | -6.5%  | \$6,838               | \$7,086  | 3.6%   |
| Shoulder Arthroscopy      | 279        | 306     | 2.7               | 2.9     | 9.3%   | \$12,565              | \$11,835 | -5.8%  |
| Viscosupplementation      | 1,210      | 984     | 11.7              | 9.5     | -19.0% | \$296                 | \$280    | -5.6%  |
| Upper Endoscopy           | 1,429      | 1,324   | 13.8              | 12.7    | -7.7%  | \$2,426               | \$2,558  | 5.4%   |
| <b>Inpatient</b>          |            |         |                   |         |        |                       |          |        |
| Spine Surgery, Surgery    | 154        | 142     | 1.5               | 1.4     | -8.1%  | \$48,377              | \$52,669 | 8.9%   |
| Hip Replacement           | 145        | 143     | 1.4               | 1.4     | -1.7%  | \$40,807              | \$41,127 | 0.8%   |
| Knee Replacement          | 257        | 222     | 2.5               | 2.1     | -13.9% | \$39,818              | \$40,154 | 0.8%   |

\*Only showing procedure counts and allowed/procedure due to small number of procedures



- ACT procedures represent 12% of total allowed cost (consistent with the prior period)
- Both knee and hip replacement procedures have decreased year over year

Note: Data provided by Moda Health

# Bariatric Surgery

## What are we monitoring?

Prior Period: 10/1/2012 - 9/30/2013  
Current Period: 10/1/2013 - 9/30/2014

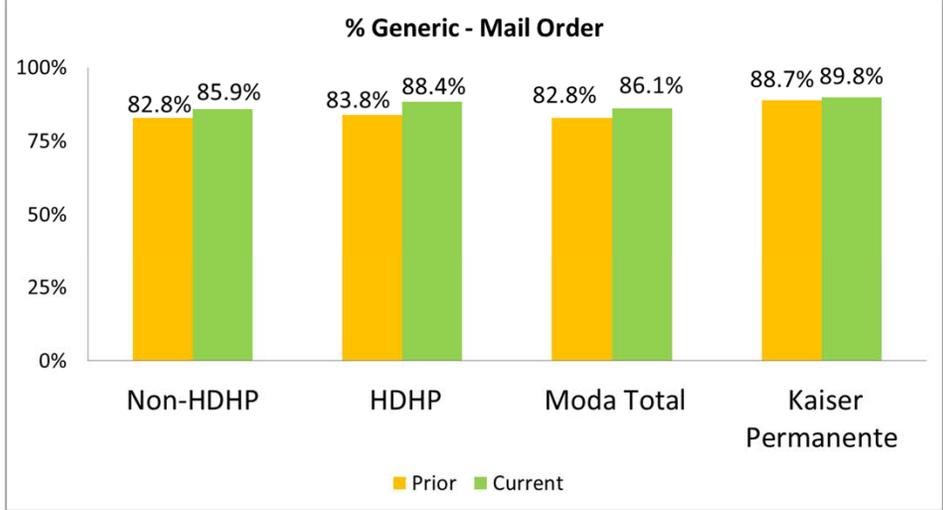
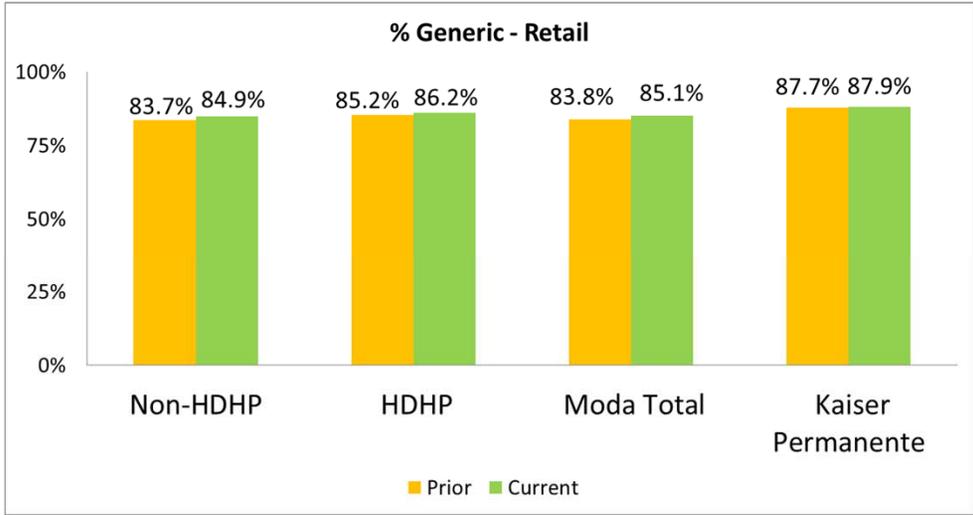
| BMI Class    | Moda Health         |          |              |          |                      |                 | Kaiser Permanente   |          |              |          |                      |                 |
|--------------|---------------------|----------|--------------|----------|----------------------|-----------------|---------------------|----------|--------------|----------|----------------------|-----------------|
|              | Number of Surgeries |          | Readmissions |          | Average Allowed Cost |                 | Number of Surgeries |          | Readmissions |          | Average Allowed Cost |                 |
|              | Prior               | Current  | Prior        | Current  | Prior                | Current         | Prior               | Current  | Prior        | Current  | Prior                | Current         |
| 35-39.9      | 1                   | 0        | 0            | 0        | -                    | -               | 2                   | 0        | 0            | 0        | -                    | -               |
| 40-49.9      | 7                   | 0        | 0            | 0        | -                    | -               | 3                   | 4        | 0            | 0        | -                    | -               |
| 50-59.9      | 13                  | 6        | 1            | 0        | -                    | -               | 2                   | 2        | 0            | 0        | -                    | -               |
| >60          | 0                   | 0        | 0            | 0        | -                    | -               | 1                   | 0        | 0            | 0        | -                    | -               |
| Other        | 1                   | 2        | 0            | 0        | -                    | -               | 0                   | 0        | 0            | 0        | -                    | -               |
| <b>Total</b> | <b>22</b>           | <b>8</b> | <b>1</b>     | <b>0</b> | <b>\$35,634</b>      | <b>\$30,080</b> | <b>8</b>            | <b>6</b> | <b>0</b>     | <b>0</b> | <b>\$12,907</b>      | <b>\$12,646</b> |

- Members with a BMI under 50 are required to have comorbidities to be approved for bariatric surgery
- Moda had 22 bariatric surgeries in the prior period and eight in the current period
  - The prior period had one readmission which was due to surgical complications
- Kaiser had eight bariatric surgeries in the prior period and seven bariatric surgeries in the current period
  - No readmissions in either period
- Moda's allowed cost per procedure decreased 16% to about \$30,000
- Kaiser's allowed cost per procedure decreased 2% to about \$13,000
- Note: Data provided by Moda Health and Kaiser Permanente

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# Pharmacy Detail

## Additional Information



- Generic dispensing rates have increased for both Moda and Kaiser and are above 85%, considered the best in class standard

# Pharmacy Detail — Generic Rate

Prior Period: 10/1/2012-9/30/2013  
 Current Period: 10/1/2013-9/30/2014

| <b>Percent of Scripts - Retail</b> |                |                |              |                |
|------------------------------------|----------------|----------------|--------------|----------------|
|                                    | <b>Generic</b> |                | <b>Brand</b> |                |
|                                    | <b>Prior</b>   | <b>Current</b> | <b>Prior</b> | <b>Current</b> |
| <b>Moda Health</b>                 |                |                |              |                |
| Non-HDHP                           | 83.7%          | 84.9%          | 16.3%        | 15.1%          |
| HDHP                               | 85.2%          | 86.2%          | 14.8%        | 13.8%          |
| <b>Moda Total</b>                  | <b>83.8%</b>   | <b>85.1%</b>   | <b>16.2%</b> | <b>14.9%</b>   |
| <b>Kaiser Permanente</b>           | <b>87.7%</b>   | <b>87.9%</b>   | <b>12.3%</b> | <b>12.1%</b>   |
| <b>Percent of Scripts - Mail</b>   |                |                |              |                |
|                                    | <b>Generic</b> |                | <b>Brand</b> |                |
|                                    | <b>Prior</b>   | <b>Current</b> | <b>Prior</b> | <b>Current</b> |
| <b>Moda Health</b>                 |                |                |              |                |
| Non-HDHP                           | 82.8%          | 85.9%          | 17.2%        | 14.1%          |
| HDHP                               | 83.8%          | 88.4%          | 16.2%        | 11.6%          |
| <b>Moda Total</b>                  | <b>82.8%</b>   | <b>86.1%</b>   | <b>17.2%</b> | <b>13.9%</b>   |
| <b>Kaiser Permanente</b>           | <b>88.7%</b>   | <b>89.8%</b>   | <b>11.3%</b> | <b>10.2%</b>   |

## Additional Information

# Pharmacy Detail — Scripts Per 1,000

Prior Period: 10/1/2012-9/30/2013  
Current Period 10/1/2013-9/30/2014

| Retail                   |                |                |                |                |              |              |                 |                |
|--------------------------|----------------|----------------|----------------|----------------|--------------|--------------|-----------------|----------------|
|                          | Generic        |                | Brand          |                | Non-Drug**   |              | Total           |                |
|                          | Prior          | Current        | Prior          | Current        | Prior        | Current      | Prior           | Current        |
| <b>Moda Health</b>       |                |                |                |                |              |              |                 |                |
| Non-HDHP                 | 9,627.8        | 8,932.5        | 1,876.8        | 1,586.2        | 322.7        | 325.5        | 11,827.3        | 10,844.2       |
| HDHP                     | 5,084.5        | 5,114.6        | 884.2          | 821.5          | 136.9        | 126.2        | 6,105.5         | 6,062.2        |
| <b>Moda Total</b>        | <b>8,828.3</b> | <b>8,120.8</b> | <b>1,702.1</b> | <b>1,423.6</b> | <b>290.0</b> | <b>283.1</b> | <b>10,820.4</b> | <b>9,827.5</b> |
| <b>Kaiser Permanente</b> | <b>2,918.2</b> | <b>2,824.8</b> | <b>407.7</b>   | <b>387.7</b>   | <b>451.8</b> | <b>460.2</b> | <b>3,777.8</b>  | <b>3,672.6</b> |
| Mail                     |                |                |                |                |              |              |                 |                |
|                          | Generic        |                | Brand          |                | Non-Drug**   |              | Total           |                |
|                          | Prior          | Current        | Prior          | Current        | Prior        | Current      | Prior           | Current        |
| <b>Moda Health</b>       |                |                |                |                |              |              |                 |                |
| Non-HDHP                 | 448.7          | 415.5          | 93.4           | 68.1           | 14.5         | 17.4         | 556.6           | 500.9          |
| HDHP                     | 142.6          | 139.0          | 27.6           | 18.3           | 2.8          | 5.4          | 173.0           | 162.6          |
| <b>Moda Total</b>        | <b>394.9</b>   | <b>356.7</b>   | <b>81.8</b>    | <b>57.5</b>    | <b>12.5</b>  | <b>14.8</b>  | <b>489.1</b>    | <b>429.0</b>   |
| <b>Kaiser Permanente</b> | <b>2,863.6</b> | <b>3,085.6</b> | <b>364.1</b>   | <b>351.2</b>   | <b>160.6</b> | <b>198.7</b> | <b>3,388.3</b>  | <b>3,635.5</b> |

\*Note that Kaiser Permanente data reflects prescriptions filled once per medication period.

\*\* Non-Drug category includes insulin supplies, test strips, etc.

- On a scripts/1,000 basis, utilization has decreased for retail and mail order for Moda. For Kaiser, retail utilization has decreased while mail order utilization has increased (on a scripts per 1,000 basis).
- Because of the reporting difference between the carriers on script counts, the comparison was also made on a day supply basis

## Pharmacy Detail — Days Supply Per 1,000

Prior Period: 10/1/2012-9/30/2013  
 Current Period: 10/1/2013-9/30/2014

| Retail                   |                  |                  |                 |                 |                 |                 |                  |                  |
|--------------------------|------------------|------------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|
|                          | Generic          |                  | Brand           |                 | Non-Drug*       |                 | Total            |                  |
|                          | Prior            | Current          | Prior           | Current         | Prior           | Current         | Prior            | Current          |
| <b>Moda Health</b>       |                  |                  |                 |                 |                 |                 |                  |                  |
| Non-HDHP                 | 247,893.3        | 274,342.9        | 49,298.2        | 42,361.6        | 9,144.2         | 9,534.7         | 306,335.6        | 326,239.2        |
| HDHP                     | 124,129.7        | 150,966.5        | 22,562.8        | 21,163.4        | 3,995.6         | 3,838.6         | 150,688.2        | 175,968.5        |
| <b>Moda Total</b>        | <b>226,113.4</b> | <b>248,111.2</b> | <b>44,593.3</b> | <b>37,854.6</b> | <b>8,238.1</b>  | <b>8,323.6</b>  | <b>278,944.9</b> | <b>294,289.4</b> |
| <b>Kaiser Permanente</b> | <b>101,008.7</b> | <b>90,606.7</b>  | <b>13,688.9</b> | <b>12,846.9</b> | <b>10,859.6</b> | <b>10,667.5</b> | <b>125,557.2</b> | <b>114,121.0</b> |
| Mail                     |                  |                  |                 |                 |                 |                 |                  |                  |
|                          | Generic          |                  | Brand           |                 | Non-Drug*       |                 | Total            |                  |
|                          | Prior            | Current          | Prior           | Current         | Prior           | Current         | Prior            | Current          |
| <b>Moda Health</b>       |                  |                  |                 |                 |                 |                 |                  |                  |
| Non-HDHP                 | 39,017.4         | 35,954.8         | 8,068.2         | 5,831.4         | 1,262.0         | 1,528.3         | 48,347.6         | 43,314.5         |
| HDHP                     | 12,350.0         | 11,991.2         | 2,289.8         | 1,511.1         | 228.5           | 455.3           | 14,868.4         | 13,957.5         |
| <b>Moda Total</b>        | <b>34,324.5</b>  | <b>30,859.8</b>  | <b>7,051.3</b>  | <b>4,912.8</b>  | <b>1,080.1</b>  | <b>1,300.2</b>  | <b>42,455.9</b>  | <b>37,072.8</b>  |
| <b>Kaiser Permanente</b> | <b>178,912.9</b> | <b>193,925.6</b> | <b>18,811.4</b> | <b>18,013.7</b> | <b>7,812.1</b>  | <b>10,132.2</b> | <b>205,536.3</b> | <b>222,071.6</b> |

\* Non-Drug category includes insulin supplies, test strips, etc.

- On a days/1,000 basis, generic retail scripts increased for Moda and generic mail order scripts increased for Kaiser
- For retail Moda increased and Kaiser decreased, and for mail order Kaiser increased and Moda decreased

## Additional Information

# Specialty Drugs by Therapeutic Class — Moda

Sorted on current period days supply

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

| Class                      | Prior Period |                |                     |                     |                |                | Current Period |                |                     |                     |                |                |
|----------------------------|--------------|----------------|---------------------|---------------------|----------------|----------------|----------------|----------------|---------------------|---------------------|----------------|----------------|
|                            | Scripts      | Days Supply    | \$Allowed           | \$Paid              | \$PMPM Allowed | \$PMPM Paid    | Scripts        | Days Supply    | \$Allowed           | \$Paid              | \$PMPM Allowed | \$PMPM Paid    |
| Immunosuppressants         | 3,794        | 119,465        | \$7,198,117         | \$6,947,665         | \$5.79         | \$5.58         | 4,074          | 128,882        | \$8,915,079         | \$8,457,367         | \$7.14         | \$6.77         |
| Misc Therapeutic Agents    | 1,761        | 52,736         | \$7,010,083         | \$6,895,853         | \$5.63         | \$5.54         | 1,758          | 53,666         | \$7,765,567         | \$7,536,623         | \$6.22         | \$6.03         |
| Antineoplastic Agents      | 849          | 24,238         | \$2,937,410         | \$2,889,200         | \$2.36         | \$2.32         | 842            | 22,623         | \$2,852,740         | \$2,800,145         | \$2.28         | \$2.24         |
| Anti-Infective Agents      | 595          | 19,423         | \$857,284           | \$834,651           | \$0.69         | \$0.67         | 601            | 19,066         | \$2,081,017         | \$2,019,362         | \$1.67         | \$1.62         |
| Hormones & Synthetic Subst | 611          | 17,012         | \$1,131,645         | \$1,087,748         | \$0.91         | \$0.87         | 588            | 16,800         | \$1,099,490         | \$1,059,611         | \$0.88         | \$0.85         |
| Cardiovascular Agents      | 235          | 8,099          | \$325,401           | \$320,418           | \$0.26         | \$0.26         | 260            | 9,026          | \$437,491           | \$417,821           | \$0.35         | \$0.33         |
| Blood Form/Coagul Agents   | 624          | 7,284          | \$468,031           | \$451,288           | \$0.38         | \$0.36         | 634            | 7,155          | \$403,833           | \$387,737           | \$0.32         | \$0.31         |
| Central Nervous System     | 178          | 5,115          | \$389,670           | \$377,690           | \$0.31         | \$0.30         | 198            | 5,695          | \$480,052           | \$447,439           | \$0.38         | \$0.36         |
| Serums, Toxoids, Vaccines  | 83           | 2,665          | \$195,149           | \$191,456           | \$0.16         | \$0.15         | 127            | 4,320          | \$207,312           | \$196,965           | \$0.17         | \$0.16         |
| Respiratory Tract Agents   | 54           | 2,070          | \$392,031           | \$384,921           | \$0.32         | \$0.31         | 48             | 1,498          | \$132,199           | \$125,796           | \$0.11         | \$0.10         |
| Heavy Metal Antagonists    | 11           | 330            | \$48,227            | \$47,952            | \$0.04         | \$0.04         | 19             | 570            | \$62,690            | \$59,396            | \$0.05         | \$0.05         |
| ~Missing                   | 20           | 545            | \$1,647             | \$1,032             | \$0.00         | \$0.00         | 12             | 485            | \$1,011             | \$775               | \$0.00         | \$0.00         |
| Autonomic Drugs            | 11           | 330            | \$1,909             | \$1,444             | \$0.00         | \$0.00         | 11             | 330            | \$1,992             | \$996               | \$0.00         | \$0.00         |
| Gastrointestinal Drugs     | 0            | 0              | \$0                 | \$0                 | \$0.00         | \$0.00         | 3              | 90             | \$147,315           | \$146,415           | \$0.12         | \$0.12         |
| Diagnostic Agents          | 8            | 16             | \$17,748            | \$15,352            | \$0.01         | \$0.01         | 4              | 8              | \$10,772            | \$10,372            | \$0.01         | \$0.01         |
| Skin & Mucous Membrane     | 2            | 56             | \$6,760             | \$6,685             | \$0.01         | \$0.01         | 0              | 0              | \$0                 | \$0                 | \$0.00         | \$0.00         |
| <b>Total</b>               | <b>8,836</b> | <b>259,384</b> | <b>\$20,981,112</b> | <b>\$20,453,357</b> | <b>\$16.86</b> | <b>\$16.44</b> | <b>9,179</b>   | <b>270,214</b> | <b>\$24,598,561</b> | <b>\$23,666,818</b> | <b>\$19.69</b> | <b>\$18.95</b> |

- Immunosuppressants are the most prescribed specialty drug for both the prior and current periods. Costs increased by 23% while days supply only increased 7.8%.
- Total specialty scripts increased 4% during the current period and allowed costs PMPM increased by 16.8%, half of which was driven by the cost increase in Immunosuppressants

## Additional Information

# Specialty Drugs by Therapeutic Class — Moda

Sorted on current period total allowed

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

| Class                      | Prior Period |                |                     |                     |                |                | Current Period |                |                     |                     |                |                |
|----------------------------|--------------|----------------|---------------------|---------------------|----------------|----------------|----------------|----------------|---------------------|---------------------|----------------|----------------|
|                            | Scripts      | Days Supply    | \$Allowed           | \$Paid              | \$PMPM Allowed | \$PMPM Paid    | Scripts        | Days Supply    | \$Allowed           | \$Paid              | \$PMPM Allowed | \$PMPM Paid    |
| Immunosuppressants         | 3,794        | 119,465        | \$7,198,117         | \$6,947,665         | \$5.79         | \$5.58         | 4,074          | 128,882        | \$8,915,079         | \$8,457,367         | \$7.14         | \$6.77         |
| Misc Therapeutic Agents    | 1,761        | 52,736         | \$7,010,083         | \$6,895,853         | \$5.63         | \$5.54         | 1,758          | 53,666         | \$7,765,567         | \$7,536,623         | \$6.22         | \$6.03         |
| Antineoplastic Agents      | 849          | 24,238         | \$2,937,410         | \$2,889,200         | \$2.36         | \$2.32         | 842            | 22,623         | \$2,852,740         | \$2,800,145         | \$2.28         | \$2.24         |
| Anti-Infective Agents      | 595          | 19,423         | \$857,284           | \$834,651           | \$0.69         | \$0.67         | 601            | 19,066         | \$2,081,017         | \$2,019,362         | \$1.67         | \$1.62         |
| Hormones & Synthetic Subst | 611          | 17,012         | \$1,131,645         | \$1,087,748         | \$0.91         | \$0.87         | 588            | 16,800         | \$1,099,490         | \$1,059,611         | \$0.88         | \$0.85         |
| Central Nervous System     | 178          | 5,115          | \$389,670           | \$377,690           | \$0.31         | \$0.30         | 198            | 5,695          | \$480,052           | \$447,439           | \$0.38         | \$0.36         |
| Cardiovascular Agents      | 235          | 8,099          | \$325,401           | \$320,418           | \$0.26         | \$0.26         | 260            | 9,026          | \$437,491           | \$417,821           | \$0.35         | \$0.33         |
| Blood Form/Coagul Agents   | 624          | 7,284          | \$468,031           | \$451,288           | \$0.38         | \$0.36         | 634            | 7,155          | \$403,833           | \$387,737           | \$0.32         | \$0.31         |
| Serums, Toxoids, Vaccines  | 83           | 2,665          | \$195,149           | \$191,456           | \$0.16         | \$0.15         | 127            | 4,320          | \$207,312           | \$196,965           | \$0.17         | \$0.16         |
| Gastrointestinal Drugs     | 0            | 0              | \$0                 | \$0                 | \$0.00         | \$0.00         | 3              | 90             | \$147,315           | \$146,415           | \$0.12         | \$0.12         |
| Respiratory Tract Agents   | 54           | 2,070          | \$392,031           | \$384,921           | \$0.32         | \$0.31         | 48             | 1,498          | \$132,199           | \$125,796           | \$0.11         | \$0.10         |
| Heavy Metal Antagonists    | 11           | 330            | \$48,227            | \$47,952            | \$0.04         | \$0.04         | 19             | 570            | \$62,690            | \$59,396            | \$0.05         | \$0.05         |
| Diagnostic Agents          | 8            | 16             | \$17,748            | \$15,352            | \$0.01         | \$0.01         | 4              | 8              | \$10,772            | \$10,372            | \$0.01         | \$0.01         |
| Autonomic Drugs            | 11           | 330            | \$1,909             | \$1,444             | \$0.00         | \$0.00         | 11             | 330            | \$1,992             | \$996               | \$0.00         | \$0.00         |
| ~Missing                   | 20           | 545            | \$1,647             | \$1,032             | \$0.00         | \$0.00         | 12             | 485            | \$1,011             | \$775               | \$0.00         | \$0.00         |
| Skin & Mucous Membrane     | 2            | 56             | \$6,760             | \$6,685             | \$0.01         | \$0.01         | 0              | 0              | \$0                 | \$0                 | \$0.00         | \$0.00         |
| <b>Total</b>               | <b>8,836</b> | <b>259,384</b> | <b>\$20,981,112</b> | <b>\$20,453,357</b> | <b>\$16.86</b> | <b>\$16.44</b> | <b>9,179</b>   | <b>270,214</b> | <b>\$24,598,561</b> | <b>\$23,666,818</b> | <b>\$19.69</b> | <b>\$18.95</b> |

- Immunosuppressants and Misc. Therapeutic Agents are the classes of specialty drugs with the highest allowed amount
- Total allowed amount increased 17% in the current period
  - Given an increase in volume of 4%, this suggests a mix of more expensive drugs in the current period, or simply an increase in the cost of all specialty drugs

## Additional Information

# Specialty Drugs by Therapeutic Class — Kaiser

Sorted on current period days supply

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

| Class                          | Prior Period |               |                    |                    |                |                | Current Period |               |                    |                    |                |                |
|--------------------------------|--------------|---------------|--------------------|--------------------|----------------|----------------|----------------|---------------|--------------------|--------------------|----------------|----------------|
|                                | Scripts      | Days Supply   | \$Allowed          | \$Paid             | \$PMPM Allowed | \$PMPM Paid    | Scripts        | Days Supply   | \$Allowed          | \$Paid             | \$PMPM Allowed | \$PMPM Paid    |
| Immunosuppressants             | 581          | 21,897        | \$1,328,547        | \$1,296,991        | \$4.40         | \$4.30         | 567            | 20,487        | \$1,330,619        | \$1,317,249        | \$4.48         | \$4.44         |
| Anti-Infective Agents          | 151          | 7,312         | \$378,722          | \$375,735          | \$1.25         | \$1.24         | 169            | 8,600         | \$541,515          | \$538,140          | \$1.82         | \$1.81         |
| Misc Therapeutic Agents        | 172          | 6,111         | \$718,372          | \$714,152          | \$2.38         | \$2.37         | 206            | 7,066         | \$993,978          | \$988,748          | \$3.35         | \$3.33         |
| Hormones & Synthetic Subst     | 103          | 3,436         | \$104,384          | \$103,252          | \$0.35         | \$0.34         | 116            | 4,264         | \$105,580          | \$104,020          | \$0.36         | \$0.35         |
| Blood Form/Coagul Agents       | 143          | 2,227         | \$119,552          | \$118,169          | \$0.40         | \$0.39         | 128            | 1,980         | \$105,800          | \$100,809          | \$0.36         | \$0.34         |
| Cardiovascular Agents          | 14           | 1,140         | \$10,191           | \$9,037            | \$0.03         | \$0.03         | 12             | 1,080         | \$10,375           | \$9,750            | \$0.03         | \$0.03         |
| Central Nervous System         | 41           | 1,080         | \$111,479          | \$92,556           | \$0.37         | \$0.31         | 38             | 960           | \$114,923          | \$113,988          | \$0.39         | \$0.38         |
| Respiratory Tract Agents       | 12           | 720           | \$59,893           | \$59,368           | \$0.20         | \$0.20         | 12             | 780           | \$70,232           | \$69,657           | \$0.24         | \$0.23         |
| Antineoplastic Agents          | 27           | 788           | \$58,763           | \$58,128           | \$0.19         | \$0.19         | 17             | 427           | \$53,603           | \$49,256           | \$0.18         | \$0.17         |
| Contraceptive Cream/Foam/Devic | 262          | 8,267         | \$191,850          | \$191,850          | \$0.64         | \$0.64         | 4              | 120           | \$2,929            | \$2,929            | \$0.01         | \$0.01         |
| Heavy Metal Antagonists        | 0            | 0             | \$0                | \$0                | \$0.00         | \$0.00         | 2              | 60            | \$6,946            | \$6,896            | \$0.02         | \$0.02         |
| Blood Derivatives              | 0            | 0             | \$0                | \$0                | \$0.00         | \$0.00         | 1              | 30            | \$5,609            | \$0                | \$0.02         | \$0.00         |
| ~Missing                       | 0            | 0             | \$0                | \$0                | \$0.00         | \$0.00         | 1              | 30            | \$17               | \$0                | \$0.00         | \$0.00         |
| Serums, Toxoids, Vaccines      | 0            | 0             | \$0                | \$0                | \$0.00         | \$0.00         | 1              | 0             | \$147              | \$147              | \$0.00         | \$0.00         |
| <b>Total</b>                   | <b>1,506</b> | <b>52,978</b> | <b>\$3,081,754</b> | <b>\$3,019,238</b> | <b>\$10.21</b> | <b>\$10.00</b> | <b>1,274</b>   | <b>45,884</b> | <b>\$3,342,272</b> | <b>\$3,301,587</b> | <b>\$11.25</b> | <b>\$11.12</b> |

- Similar to Moda, Immunosuppressants are the most prescribed specialty drug for both prior and current periods for the Kaiser population; however, utilization and costs are flat year over year
- Total specialty scripts decreased 15% during the current period

## Additional Information

# Specialty Drugs by Therapeutic Class — Kaiser

Sorted on current period total allowed

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

| Class                          | Prior Period |               |                    |                    |                |                | Current Period |               |                    |                    |                |                |
|--------------------------------|--------------|---------------|--------------------|--------------------|----------------|----------------|----------------|---------------|--------------------|--------------------|----------------|----------------|
|                                | Scripts      | Days Supply   | \$Allowed          | \$Paid             | \$PMPM Allowed | \$PMPM Paid    | Scripts        | Days Supply   | \$Allowed          | \$Paid             | \$PMPM Allowed | \$PMPM Paid    |
| Immunosuppressants             | 581          | 21,897        | \$1,328,547        | \$1,296,991        | \$4.40         | \$4.30         | 567            | 20,487        | \$1,330,619        | \$1,317,249        | \$4.48         | \$4.44         |
| Misc Therapeutic Agents        | 172          | 6,111         | \$718,372          | \$714,152          | \$2.38         | \$2.37         | 206            | 7,066         | \$993,978          | \$988,748          | \$3.35         | \$3.33         |
| Anti-Infective Agents          | 151          | 7,312         | \$378,722          | \$375,735          | \$1.25         | \$1.24         | 169            | 8,600         | \$541,515          | \$538,140          | \$1.82         | \$1.81         |
| Central Nervous System         | 41           | 1,080         | \$111,479          | \$92,556           | \$0.37         | \$0.31         | 38             | 960           | \$114,923          | \$113,988          | \$0.39         | \$0.38         |
| Blood Form/Coagul Agents       | 143          | 2,227         | \$119,552          | \$118,169          | \$0.40         | \$0.39         | 128            | 1,980         | \$105,800          | \$100,809          | \$0.36         | \$0.34         |
| Hormones & Synthetic Subst     | 103          | 3,436         | \$104,384          | \$103,252          | \$0.35         | \$0.34         | 116            | 4,264         | \$105,580          | \$104,020          | \$0.36         | \$0.35         |
| Respiratory Tract Agents       | 12           | 720           | \$59,893           | \$59,368           | \$0.20         | \$0.20         | 12             | 780           | \$70,232           | \$69,657           | \$0.24         | \$0.23         |
| Antineoplastic Agents          | 27           | 788           | \$58,763           | \$58,128           | \$0.19         | \$0.19         | 17             | 427           | \$53,603           | \$49,256           | \$0.18         | \$0.17         |
| Cardiovascular Agents          | 14           | 1,140         | \$10,191           | \$9,037            | \$0.03         | \$0.03         | 12             | 1,080         | \$10,375           | \$9,750            | \$0.03         | \$0.03         |
| Heavy Metal Antagonists        | 0            | 0             | \$0                | \$0                | \$0.00         | \$0.00         | 2              | 60            | \$6,946            | \$6,896            | \$0.02         | \$0.02         |
| Blood Derivatives              | 0            | 0             | \$0                | \$0                | \$0.00         | \$0.00         | 1              | 30            | \$5,609            | \$0                | \$0.02         | \$0.00         |
| Contraceptive Cream/Foam/Devic | 262          | 8,267         | \$191,850          | \$191,850          | \$0.64         | \$0.64         | 4              | 120           | \$2,929            | \$2,929            | \$0.01         | \$0.01         |
| Serums, Toxoids, Vaccines      | 0            | 0             | \$0                | \$0                | \$0.00         | \$0.00         | 1              | 0             | \$147              | \$147              | \$0.00         | \$0.00         |
| ~Missing                       | 0            | 0             | \$0                | \$0                | \$0.00         | \$0.00         | 1              | 30            | \$17               | \$0                | \$0.00         | \$0.00         |
| <b>Total</b>                   | <b>1,506</b> | <b>52,978</b> | <b>\$3,081,754</b> | <b>\$3,019,238</b> | <b>\$10.21</b> | <b>\$10.00</b> | <b>1,274</b>   | <b>45,884</b> | <b>\$3,342,272</b> | <b>\$3,301,587</b> | <b>\$11.25</b> | <b>\$11.12</b> |

- For Kaiser, Immunosuppressants are not only the highest volume class of specialty drug, but also account for the highest allowed amount
- Total allowed amount PMPM increased 10.1% in the current period, almost all a result of the increase in Misc. Therapeutic Agents

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## Next steps

- Avoidable Claims and Conditions Analysis (ACCA)
- Dental Experience Review

## Looking forward

- Monitoring to identify impact of carrier actions around:
  - Emerging pharmacy issues
  - Lower back (e.g., opioid use)
  - Mental health (e.g., HEDIS results)
  - Hip replacements (e.g., reference based pricing)
  - C-sections (e.g., elective rates)

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# Appendix

# Distribution of Claimants and Allowed Cost

## Moda Health Total & Kaiser Permanente

|                          | Members |         | % Members |         | % Members |         |
|--------------------------|---------|---------|-----------|---------|-----------|---------|
|                          | Prior   | Current | Prior     | Current | Prior     | Current |
| <b>Moda Health Total</b> |         |         |           |         |           |         |
| No Claims/Subrogation    | 23,124  | 26,437  | 19.4%     | 21.5%   |           |         |
| \$0.01 - \$1,500.00      | 47,018  | 48,584  | 39.5%     | 39.6%   |           |         |
| \$1,500.01 - \$2,500     | 12,211  | 12,157  | 10.3%     | 9.9%    |           |         |
| \$2,500.01 - \$10,000    | 25,121  | 24,431  | 21.1%     | 19.9%   |           |         |
| \$10,000.01 - \$50,000   | 9,787   | 9,356   | 8.2%      | 7.6%    |           |         |
| Greater than \$50,000.00 | 1,713   | 1,746   | 1.4%      | 1.4%    |           |         |
| <b>Kaiser Permanente</b> |         |         |           |         |           |         |
| No Claims/Subrogation    | 6,304   | 6,275   | 21.6%     | 21.7%   |           |         |
| \$0.01 - \$1,500.00      | 12,521  | 11,916  | 43.0%     | 41.2%   |           |         |
| \$1,500.01 - \$2,500     | 3,441   | 3,509   | 11.8%     | 12.1%   |           |         |
| \$2,500.01 - \$10,000    | 5,065   | 5,342   | 17.4%     | 18.5%   |           |         |
| \$10,000.01 - \$50,000   | 1,592   | 1,626   | 5.5%      | 5.6%    |           |         |
| Greater than \$50,000.00 | 211     | 264     | 0.7%      | 0.9%    |           |         |

Prior Period:  
10/1/2012-9/30/2013  
Current Period:  
10/1/2013-9/30/2014

|                          | Total Allowed |               | % Allowed |         | % Allowed |         | Allowed per Claimant |              |
|--------------------------|---------------|---------------|-----------|---------|-----------|---------|----------------------|--------------|
|                          | Prior         | Current       | Prior     | Current | Prior     | Current | Prior                | Current      |
| <b>Moda Health Total</b> |               |               |           |         |           |         |                      |              |
| No Claims/Subrogation    | \$0           | \$0           | 0.0%      | 0.0%    |           |         | \$0.00               | \$0.00       |
| \$0.01 - \$1,500.00      | \$27,212,698  | \$27,647,046  | 5.2%      | 5.3%    |           |         | \$578.77             | \$569.06     |
| \$1,500.01 - \$2,500     | \$22,595,017  | \$22,651,449  | 4.3%      | 4.3%    |           |         | \$1,850.38           | \$1,863.24   |
| \$2,500.01 - \$10,000    | \$116,666,386 | \$113,924,500 | 22.2%     | 21.8%   |           |         | \$4,644.18           | \$4,663.11   |
| \$10,000.01 - \$50,000   | \$185,692,703 | \$177,394,150 | 35.4%     | 34.0%   |           |         | \$18,973.40          | \$18,960.47  |
| Greater than \$50,000.00 | \$172,718,999 | \$179,933,414 | 32.9%     | 34.5%   |           |         | \$100,828.37         | \$103,054.65 |
| <b>Kaiser Permanente</b> |               |               |           |         |           |         |                      |              |
| No Claims/Subrogation    | \$0           | \$0           | 0.0%      | 0.0%    |           |         | \$0.00               | \$0.00       |
| \$0.01 - \$1,500.00      | \$8,294,419   | \$7,824,712   | 9.0%      | 7.9%    |           |         | \$662.44             | \$656.66     |
| \$1,500.01 - \$2,500     | \$6,678,705   | \$6,868,048   | 7.2%      | 6.9%    |           |         | \$1,940.92           | \$1,957.27   |
| \$2,500.01 - \$10,000    | \$23,390,395  | \$24,958,644  | 25.3%     | 25.2%   |           |         | \$4,618.04           | \$4,672.15   |
| \$10,000.01 - \$50,000   | \$33,469,878  | \$34,113,639  | 36.2%     | 34.4%   |           |         | \$21,023.79          | \$20,980.10  |
| Greater than \$50,000.00 | \$20,641,064  | \$25,453,719  | 22.3%     | 25.7%   |           |         | \$97,824.95          | \$96,415.60  |

# Distribution of Claimants and Allowed Cost

## Moda Health Detail

|                               | Members |         | % Members |         | % Members |         | Prior Period:<br>10/1/2012-9/30/2013<br>Current Period:<br>10/1/2013-9/30/2014 |
|-------------------------------|---------|---------|-----------|---------|-----------|---------|--|
|                               | Prior   | Current | Prior     | Current | Prior     | Current |  |
| <b>Moda Health - Non-HDHP</b> |         |         |           |         |           |         |  |
| No Claims/Subrogation         | 17,291  | 19,556  | 17.8%     | 20.3%   |           |         |  |
| \$0.01 - \$1,500.00           | 37,256  | 36,885  | 38.4%     | 38.3%   |           |         |  |
| \$1,500.01 - \$2,500          | 10,184  | 9,737   | 10.5%     | 10.1%   |           |         |  |
| \$2,500.01 - \$10,000         | 22,092  | 20,458  | 22.8%     | 21.3%   |           |         |  |
| \$10,000.01 - \$50,000        | 8,649   | 8,075   | 8.9%      | 8.4%    |           |         |  |
| Greater than \$50,000.00      | 1,563   | 1,538   | 1.6%      | 1.6%    |           |         |  |
| <b>Moda Health - HDHP</b>     |         |         |           |         |           |         |  |
| No Claims/Subrogation         | 5,833   | 6,881   | 26.6%     | 26.0%   |           |         |  |
| \$0.01 - \$1,500.00           | 9,762   | 11,699  | 44.5%     | 44.2%   |           |         |  |
| \$1,500.01 - \$2,500          | 2,027   | 2,420   | 9.2%      | 9.1%    |           |         |  |
| \$2,500.01 - \$10,000         | 3,029   | 3,973   | 13.8%     | 15.0%   |           |         |  |
| \$10,000.01 - \$50,000        | 1,138   | 1,281   | 5.2%      | 4.8%    |           |         |  |
| Greater than \$50,000.00      | 150     | 208     | 0.7%      | 0.8%    |           |         |  |

|                               | Total Allowed |               | % Allowed |         | % Allowed |         | Allowed per Claimant |              |
|-------------------------------|---------------|---------------|-----------|---------|-----------|---------|----------------------|--------------|
|                               | Prior         | Current       | Prior     | Current | Prior     | Current | Prior                | Current      |
| <b>Moda Health - Non-HDHP</b> |               |               |           |         |           |         |                      |              |
| No Claims/Subrogation         | \$0           | \$0           | 0.0%      | 0.0%    |           |         | \$0.00               | \$0.00       |
| \$0.01 - \$1,500.00           | \$21,935,778  | \$21,276,404  | 4.7%      | 4.7%    |           |         | \$588.79             | \$576.83     |
| \$1,500.01 - \$2,500          | \$18,882,789  | \$18,148,000  | 4.0%      | 4.0%    |           |         | \$1,854.16           | \$1,863.82   |
| \$2,500.01 - \$10,000         | \$103,193,128 | \$96,205,778  | 22.0%     | 21.4%   |           |         | \$4,671.06           | \$4,702.60   |
| \$10,000.01 - \$50,000        | \$165,076,467 | \$154,636,846 | 35.2%     | 34.3%   |           |         | \$19,086.19          | \$19,150.07  |
| Greater than \$50,000.00      | \$159,536,738 | \$160,234,006 | 34.0%     | 35.6%   |           |         | \$102,070.85         | \$104,183.36 |
| <b>Moda Health - HDHP</b>     |               |               |           |         |           |         |                      |              |
| No Claims/Subrogation         | \$0           | \$0           | 0.0%      | 0.0%    |           |         | \$0.00               | \$0.00       |
| \$0.01 - \$1,500.00           | \$5,276,920   | \$6,370,642   | 9.4%      | 9.0%    |           |         | \$540.56             | \$544.55     |
| \$1,500.01 - \$2,500          | \$3,712,228   | \$4,503,449   | 6.6%      | 6.3%    |           |         | \$1,831.39           | \$1,860.93   |
| \$2,500.01 - \$10,000         | \$13,473,258  | \$17,718,722  | 23.9%     | 24.9%   |           |         | \$4,448.09           | \$4,459.78   |
| \$10,000.01 - \$50,000        | \$20,616,235  | \$22,757,303  | 36.6%     | 32.0%   |           |         | \$18,116.20          | \$17,765.26  |
| Greater than \$50,000.00      | \$13,182,262  | \$19,699,408  | 23.4%     | 27.7%   |           |         | \$87,881.74          | \$94,708.69  |

# Benefit Non-Users

## Moda Health Detail

Prior Period: 10/1/2012-9/30/2013  
Current Period: 10/1/2013-9/30/2014

|                             |              | Counts        |               |              |              |               |               | Percent of Total |              |             |             |              |              |
|-----------------------------|--------------|---------------|---------------|--------------|--------------|---------------|---------------|------------------|--------------|-------------|-------------|--------------|--------------|
|                             |              | Under 35      |               | 35 and up    |              | Total         |               | Under 35         |              | 35 and up   |             | Total        |              |
|                             |              | Prior         | Current       | Prior        | Current      | Prior         | Current       | Prior            | Current      | Prior       | Current     | Prior        | Current      |
| <b>Moda Health Non-HDHP</b> |              |               |               |              |              |               |               |                  |              |             |             |              |              |
| Employee                    | Male         | 691           | 853           | 1,493        | 1,688        | 2,184         | 2,541         | 59.2%            | 55.2%        | 49.6%       | 47.0%       | 52.2%        | 49.5%        |
|                             | Female       | 477           | 692           | 1,519        | 1,903        | 1,996         | 2,595         | 40.8%            | 44.8%        | 50.4%       | 53.0%       | 47.8%        | 50.5%        |
|                             | <b>Total</b> | <b>1,168</b>  | <b>1,545</b>  | <b>3,012</b> | <b>3,591</b> | <b>4,180</b>  | <b>5,136</b>  | <b>1.2%</b>      | <b>1.6%</b>  | <b>3.1%</b> | <b>3.7%</b> | <b>4.3%</b>  | <b>5.3%</b>  |
| Spouse                      | Male         | 605           | 679           | 2,431        | 2,723        | 3,036         | 3,402         | 77.0%            | 73.2%        | 80.3%       | 79.4%       | 79.6%        | 78.1%        |
|                             | Female       | 181           | 249           | 598          | 707          | 779           | 956           | 23.0%            | 26.8%        | 19.7%       | 20.6%       | 20.4%        | 21.9%        |
|                             | <b>Total</b> | <b>786</b>    | <b>928</b>    | <b>3,029</b> | <b>3,430</b> | <b>3,815</b>  | <b>4,358</b>  | <b>0.8%</b>      | <b>1.0%</b>  | <b>3.1%</b> | <b>3.6%</b> | <b>3.9%</b>  | <b>4.5%</b>  |
| Dependent                   |              | 9,376         | 10,190        | 2            | 2            | 9,378         | 10,192        | 9.7%             | 10.6%        | 0.0%        | 0.0%        | 9.7%         | 10.6%        |
| <b>Total</b>                |              | <b>11,330</b> | <b>12,663</b> | <b>6,043</b> | <b>7,023</b> | <b>17,373</b> | <b>19,686</b> | <b>11.7%</b>     | <b>13.2%</b> | <b>6.2%</b> | <b>7.3%</b> | <b>17.9%</b> | <b>20.5%</b> |
| <b>Moda Health HDHP</b>     |              |               |               |              |              |               |               |                  |              |             |             |              |              |
| Employee                    | Male         | 258           | 297           | 490          | 650          | 748           | 947           | 55.0%            | 56.3%        | 46.8%       | 52.9%       | 49.4%        | 53.9%        |
|                             | Female       | 211           | 231           | 556          | 579          | 767           | 810           | 45.0%            | 43.8%        | 53.2%       | 47.1%       | 50.6%        | 46.1%        |
|                             | <b>Total</b> | <b>469</b>    | <b>528</b>    | <b>1,046</b> | <b>1,229</b> | <b>1,515</b>  | <b>1,757</b>  | <b>2.1%</b>      | <b>2.0%</b>  | <b>4.8%</b> | <b>4.6%</b> | <b>6.9%</b>  | <b>6.6%</b>  |
| Spouse                      | Male         | 236           | 266           | 843          | 923          | 1,079         | 1,189         | 75.6%            | 72.5%        | 77.0%       | 76.1%       | 76.7%        | 75.3%        |
|                             | Female       | 76            | 101           | 252          | 290          | 328           | 391           | 24.4%            | 27.5%        | 23.0%       | 23.9%       | 23.3%        | 24.7%        |
|                             | <b>Total</b> | <b>312</b>    | <b>367</b>    | <b>1,095</b> | <b>1,213</b> | <b>1,407</b>  | <b>1,580</b>  | <b>1.4%</b>      | <b>1.4%</b>  | <b>5.0%</b> | <b>4.6%</b> | <b>6.4%</b>  | <b>6.0%</b>  |
| Dependent                   |              | 2,937         | 3,576         | 1            | 3            | 2,938         | 3,579         | 13.4%            | 13.5%        | 0.0%        | 0.0%        | 13.4%        | 13.5%        |
| <b>Total</b>                |              | <b>3,718</b>  | <b>4,471</b>  | <b>2,142</b> | <b>2,445</b> | <b>5,860</b>  | <b>6,916</b>  | <b>16.9%</b>     | <b>16.9%</b> | <b>9.8%</b> | <b>9.2%</b> | <b>26.7%</b> | <b>26.1%</b> |

# Moda Health

## Distribution of Claims — By Count

Prior Period: 10/1/2012-9/30/2013  
Current Period 10/1/2013-9/30/2014

### Claimants - Members Enrolled for 24 Months Beginning in October 2012

|                           | Current Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        | Grand Total   |
|---------------------------|----------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|---------------|
|                           | No Claims      | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 |               |
| Prior Period<br>No Claims | 5059           | 3042           | 1821                  | 430                  | 418                  | 196                   | 127                    | 74                     | 15                     | 9                       | 4                      | 11,195        |
| \$0.01 - \$500            | 3345           | 6225           | 4361                  | 1184                 | 974                  | 494                   | 265                    | 172                    | 26                     | 21                      | 7                      | 17,074        |
| \$500.01 - \$1,500.00     | 1542           | 4680           | 6673                  | 2322                 | 2216                 | 1185                  | 590                    | 371                    | 47                     | 41                      | 15                     | 19,682        |
| \$1,500.01 - \$2,500      | 337            | 1204           | 2362                  | 1458                 | 1509                 | 792                   | 429                    | 235                    | 53                     | 27                      | 4                      | 8,410         |
| \$2,500.01 - \$5,000      | 300            | 925            | 2110                  | 1630                 | 2164                 | 1374                  | 665                    | 418                    | 90                     | 49                      | 19                     | 9,744         |
| \$5,000.01 - \$10,000     | 161            | 473            | 969                   | 765                  | 1312                 | 1257                  | 641                    | 396                    | 78                     | 46                      | 17                     | 6,115         |
| \$10,000.01 - \$20,000    | 123            | 286            | 536                   | 348                  | 601                  | 630                   | 460                    | 317                    | 66                     | 56                      | 19                     | 3,442         |
| \$20,000.01 - \$50,000    | 65             | 177            | 369                   | 233                  | 412                  | 398                   | 302                    | 306                    | 94                     | 59                      | 21                     | 2,436         |
| \$50,000.01 - \$75,000    | 3              | 18             | 45                    | 32                   | 59                   | 78                    | 66                     | 72                     | 22                     | 26                      | 13                     | 434           |
| \$75,000.01 - \$150,000   | 4              | 6              | 22                    | 23                   | 40                   | 55                    | 43                     | 57                     | 22                     | 43                      | 26                     | 341           |
| Greater than \$150,000    | 0              | 2              | 1                     | 6                    | 6                    | 7                     | 11                     | 21                     | 8                      | 15                      | 27                     | 104           |
| <b>Grand Total</b>        | <b>10,939</b>  | <b>17,038</b>  | <b>19,269</b>         | <b>8,431</b>         | <b>9,711</b>         | <b>6,466</b>          | <b>3,599</b>           | <b>2,439</b>           | <b>521</b>             | <b>392</b>              | <b>172</b>             | <b>78,977</b> |

### Claimants - Members Enrolled for 24 Months Beginning in October 2011

|                                    | Prior Period  |                |                       |                      |                      |                       |                        |                        |                        |                         |                        | Grand Total   |
|------------------------------------|---------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|---------------|
|                                    | No Claims     | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 |               |
| 10/1/2011 - 9/30/2012<br>No Claims | 5669          | 3735           | 1941                  | 430                  | 437                  | 188                   | 118                    | 80                     | 16                     | 18                      | 3                      | 12,635        |
| \$0.01 - \$500                     | 4318          | 8016           | 5556                  | 1257                 | 1094                 | 547                   | 323                    | 179                    | 30                     | 31                      | 7                      | 21,358        |
| \$500.01 - \$1,500.00              | 1906          | 5411           | 7778                  | 2550                 | 2310                 | 1170                  | 641                    | 391                    | 65                     | 37                      | 18                     | 22,277        |
| \$1,500.01 - \$2,500               | 440           | 1361           | 2738                  | 1567                 | 1584                 | 916                   | 452                    | 270                    | 36                     | 39                      | 7                      | 9,410         |
| \$2,500.01 - \$5,000               | 350           | 969            | 2333                  | 1621                 | 2170                 | 1383                  | 692                    | 436                    | 74                     | 59                      | 14                     | 10,101        |
| \$5,000.01 - \$10,000              | 189           | 517            | 1088                  | 788                  | 1285                 | 1222                  | 691                    | 428                    | 81                     | 62                      | 13                     | 6,364         |
| \$10,000.01 - \$20,000             | 131           | 364            | 595                   | 408                  | 618                  | 602                   | 452                    | 312                    | 56                     | 49                      | 11                     | 3,598         |
| \$20,000.01 - \$50,000             | 51            | 202            | 371                   | 231                  | 372                  | 357                   | 301                    | 287                    | 78                     | 53                      | 22                     | 2,325         |
| \$50,000.01 - \$75,000             | 5             | 20             | 39                    | 30                   | 69                   | 75                    | 61                     | 67                     | 44                     | 30                      | 11                     | 451           |
| \$75,000.01 - \$150,000            | 2             | 6              | 28                    | 30                   | 43                   | 51                    | 39                     | 54                     | 21                     | 50                      | 16                     | 340           |
| Greater than \$150,000             | 1             | 4              | 4                     | 2                    | 6                    | 11                    | 13                     | 24                     | 10                     | 21                      | 31                     | 127           |
| <b>Grand Total</b>                 | <b>13,062</b> | <b>20,605</b>  | <b>22,471</b>         | <b>8,914</b>         | <b>9,988</b>         | <b>6,522</b>          | <b>3,783</b>           | <b>2,528</b>           | <b>511</b>             | <b>449</b>              | <b>153</b>             | <b>88,986</b> |

# Moda Health

## Distribution of Claims — Allowed Total

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

### Allowed Amount - Members Enrolled for 24 Months Beginning in October 2012

| Prior Period            | Current Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        | Grand Total    |
|-------------------------|----------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|----------------|
|                         | No Claims      | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 |                |
| No Claims               | \$ -           | \$ 746,563     | \$ 1,555,862          | \$ 830,051           | \$ 1,473,534         | \$ 1,358,030          | \$ 1,796,863           | \$ 2,246,289           | \$ 850,788             | \$ 944,568              | \$ 710,395             | \$ 12,512,942  |
| \$0.01 - \$500          | \$ -           | \$ 1,578,450   | \$ 3,781,789          | \$ 2,282,326         | \$ 3,385,315         | \$ 3,419,791          | \$ 3,738,010           | \$ 5,045,308           | \$ 1,589,313           | \$ 2,000,273            | \$ 2,047,203           | \$ 28,867,779  |
| \$500.01 - \$1,500.00   | \$ -           | \$ 1,312,289   | \$ 6,143,333          | \$ 4,452,529         | \$ 7,714,015         | \$ 8,022,815          | \$ 8,474,812           | \$ 10,837,346          | \$ 2,850,809           | \$ 4,214,468            | \$ 4,360,907           | \$ 58,383,323  |
| \$1,500.01 - \$2,500    | \$ -           | \$ 351,486     | \$ 2,301,413          | \$ 2,841,727         | \$ 5,293,190         | \$ 5,423,021          | \$ 6,128,724           | \$ 6,892,507           | \$ 3,154,031           | \$ 2,743,769            | \$ 1,072,258           | \$ 36,202,124  |
| \$2,500.01 - \$5,000    | \$ -           | \$ 263,051     | \$ 2,052,694          | \$ 3,218,828         | \$ 7,726,834         | \$ 9,468,939          | \$ 9,365,936           | \$ 12,778,879          | \$ 5,457,312           | \$ 4,937,463            | \$ 5,051,836           | \$ 60,321,771  |
| \$5,000.01 - \$10,000   | \$ -           | \$ 134,089     | \$ 958,058            | \$ 1,501,360         | \$ 4,823,719         | \$ 8,969,902          | \$ 8,830,120           | \$ 12,010,296          | \$ 4,720,061           | \$ 4,777,329            | \$ 3,924,798           | \$ 50,649,732  |
| \$10,000.01 - \$20,000  | \$ -           | \$ 81,637      | \$ 519,515            | \$ 687,763           | \$ 2,196,594         | \$ 4,498,523          | \$ 6,568,981           | \$ 9,235,602           | \$ 4,020,956           | \$ 5,488,410            | \$ 4,964,383           | \$ 38,262,364  |
| \$20,000.01 - \$50,000  | \$ -           | \$ 50,305      | \$ 355,112            | \$ 467,893           | \$ 1,500,318         | \$ 2,824,732          | \$ 4,401,871           | \$ 9,620,306           | \$ 5,733,137           | \$ 5,823,979            | \$ 6,128,768           | \$ 36,906,420  |
| \$50,000.01 - \$75,000  | \$ -           | \$ 6,824       | \$ 48,666             | \$ 63,697            | \$ 212,964           | \$ 597,963            | \$ 932,927             | \$ 2,285,741           | \$ 1,380,020           | \$ 2,694,685            | \$ 4,610,062           | \$ 12,833,547  |
| \$75,000.01 - \$150,000 | \$ -           | \$ 2,085       | \$ 21,560             | \$ 44,981            | \$ 142,182           | \$ 418,278            | \$ 609,493             | \$ 1,898,844           | \$ 1,353,298           | \$ 4,647,624            | \$ 6,840,386           | \$ 15,978,731  |
| Greater than \$150,000  | \$ -           | \$ 775         | \$ 557                | \$ 12,439            | \$ 24,769            | \$ 51,080             | \$ 154,916             | \$ 693,164             | \$ 472,725             | \$ 1,545,484            | \$ 11,080,238          | \$ 14,036,144  |
| <b>Grand Total</b>      | \$ -           | \$ 4,527,551   | \$ 17,738,558         | \$ 16,403,595        | \$ 34,493,434        | \$ 45,053,074         | \$ 51,002,652          | \$ 73,544,282          | \$ 31,582,448          | \$ 39,818,052           | \$ 50,791,234          | \$ 364,954,879 |

### Allowed Amount - Members Enrolled for 24 Months Beginning in October 2011

| 10/1/2011 - 9/30/2012   | Prior Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        | Grand Total    |
|-------------------------|--------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|----------------|
|                         | No Claims    | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 |                |
| No Claims               | \$ -         | \$ 897,479     | \$ 1,651,941          | \$ 823,438           | \$ 1,513,451         | \$ 1,277,002          | \$ 1,648,715           | \$ 2,320,980           | \$ 933,159             | \$ 1,735,881            | \$ 582,993             | \$ 13,385,039  |
| \$0.01 - \$500          | \$ -         | \$ 2,077,479   | \$ 4,770,088          | \$ 2,414,529         | \$ 3,847,358         | \$ 3,814,055          | \$ 4,592,930           | \$ 5,380,856           | \$ 1,880,942           | \$ 3,324,719            | \$ 1,296,783           | \$ 33,399,738  |
| \$500.01 - \$1,500.00   | \$ -         | \$ 1,539,804   | \$ 7,111,911          | \$ 4,933,854         | \$ 8,084,160         | \$ 8,088,841          | \$ 9,222,279           | \$ 11,666,402          | \$ 3,946,055           | \$ 3,807,773            | \$ 4,457,748           | \$ 62,858,826  |
| \$1,500.01 - \$2,500    | \$ -         | \$ 390,423     | \$ 2,638,876          | \$ 3,028,736         | \$ 5,569,805         | \$ 6,321,656          | \$ 6,333,481           | \$ 8,290,778           | \$ 2,167,100           | \$ 4,141,842            | \$ 1,983,329           | \$ 40,866,026  |
| \$2,500.01 - \$5,000    | \$ -         | \$ 279,571     | \$ 2,301,207          | \$ 3,194,190         | \$ 7,798,756         | \$ 9,541,314          | \$ 9,812,257           | \$ 12,961,551          | \$ 4,424,865           | \$ 6,104,069            | \$ 2,881,626           | \$ 59,299,408  |
| \$5,000.01 - \$10,000   | \$ -         | \$ 143,297     | \$ 1,062,749          | \$ 1,550,309         | \$ 4,702,767         | \$ 8,540,195          | \$ 9,586,591           | \$ 13,064,284          | \$ 4,907,952           | \$ 6,151,429            | \$ 2,959,086           | \$ 52,668,657  |
| \$10,000.01 - \$20,000  | \$ -         | \$ 99,466      | \$ 565,145            | \$ 800,040           | \$ 2,274,710         | \$ 4,324,415          | \$ 6,354,683           | \$ 9,589,544           | \$ 3,409,190           | \$ 4,733,421            | \$ 2,492,312           | \$ 34,642,926  |
| \$20,000.01 - \$50,000  | \$ -         | \$ 56,392      | \$ 368,965            | \$ 455,299           | \$ 1,314,670         | \$ 2,576,605          | \$ 4,218,858           | \$ 9,214,181           | \$ 4,644,408           | \$ 5,400,206            | \$ 5,647,768           | \$ 33,897,352  |
| \$50,000.01 - \$75,000  | \$ -         | \$ 6,038       | \$ 40,033             | \$ 60,175            | \$ 256,235           | \$ 529,855            | \$ 890,773             | \$ 2,267,204           | \$ 2,719,026           | \$ 2,975,611            | \$ 2,725,901           | \$ 12,470,851  |
| \$75,000.01 - \$150,000 | \$ -         | \$ 2,178       | \$ 28,508             | \$ 57,093            | \$ 155,050           | \$ 357,315            | \$ 550,488             | \$ 1,714,570           | \$ 1,285,000           | \$ 5,071,293            | \$ 3,963,214           | \$ 13,184,709  |
| Greater than \$150,000  | \$ -         | \$ 1,329       | \$ 4,369              | \$ 3,867             | \$ 22,261            | \$ 82,335             | \$ 186,048             | \$ 811,027             | \$ 591,112             | \$ 2,165,158            | \$ 9,941,428           | \$ 13,808,934  |
| <b>Grand Total</b>      | \$ -         | \$ 5,493,456   | \$ 20,543,792         | \$ 17,321,530        | \$ 35,539,223        | \$ 45,453,588         | \$ 53,397,102          | \$ 77,281,378          | \$ 30,908,808          | \$ 45,611,401           | \$ 38,932,187          | \$ 370,482,466 |

# Moda Health

## Distribution of Claims — \$ Per Claimant

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

### \$ Per Claimant - Members Enrolled for 24 Months Beginning in October 2012

|                           | Current Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        |
|---------------------------|----------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|
|                           | No Claims      | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 |
| Prior Period<br>No Claims | \$ -           | \$ 245         | \$ 854                | \$ 1,930             | \$ 3,525             | \$ 6,929              | \$ 14,149              | \$ 30,355              | \$ 56,719              | \$ 104,952              | \$ 177,599             |
| \$0.01 - \$500            | \$ -           | \$ 254         | \$ 867                | \$ 1,928             | \$ 3,476             | \$ 6,923              | \$ 14,106              | \$ 29,333              | \$ 61,127              | \$ 95,251               | \$ 292,458             |
| \$500.01 - \$1,500.00     | \$ -           | \$ 280         | \$ 921                | \$ 1,918             | \$ 3,481             | \$ 6,770              | \$ 14,364              | \$ 29,211              | \$ 60,656              | \$ 102,792              | \$ 290,727             |
| \$1,500.01 - \$2,500      | \$ -           | \$ 292         | \$ 974                | \$ 1,949             | \$ 3,508             | \$ 6,847              | \$ 14,286              | \$ 29,330              | \$ 59,510              | \$ 101,621              | \$ 268,064             |
| \$2,500.01 - \$5,000      | \$ -           | \$ 284         | \$ 973                | \$ 1,975             | \$ 3,571             | \$ 6,892              | \$ 14,084              | \$ 30,571              | \$ 60,637              | \$ 100,765              | \$ 265,886             |
| \$5,000.01 - \$10,000     | \$ -           | \$ 283         | \$ 989                | \$ 1,963             | \$ 3,677             | \$ 7,136              | \$ 13,776              | \$ 30,329              | \$ 60,514              | \$ 103,855              | \$ 230,870             |
| \$10,000.01 - \$20,000    | \$ -           | \$ 285         | \$ 969                | \$ 1,976             | \$ 3,655             | \$ 7,141              | \$ 14,280              | \$ 29,134              | \$ 60,924              | \$ 98,007               | \$ 261,283             |
| \$20,000.01 - \$50,000    | \$ -           | \$ 284         | \$ 962                | \$ 2,008             | \$ 3,642             | \$ 7,097              | \$ 14,576              | \$ 31,439              | \$ 60,991              | \$ 98,712               | \$ 291,846             |
| \$50,000.01 - \$75,000    | \$ -           | \$ 379         | \$ 1,081              | \$ 1,991             | \$ 3,610             | \$ 7,666              | \$ 14,135              | \$ 31,746              | \$ 62,728              | \$ 103,642              | \$ 354,620             |
| \$75,000.01 - \$150,000   | \$ -           | \$ 347         | \$ 980                | \$ 1,956             | \$ 3,555             | \$ 7,605              | \$ 14,174              | \$ 33,313              | \$ 61,514              | \$ 108,084              | \$ 263,092             |
| Greater than \$150,000    | \$ -           | \$ 387         | \$ 557                | \$ 2,073             | \$ 4,128             | \$ 7,297              | \$ 14,083              | \$ 33,008              | \$ 59,091              | \$ 103,032              | \$ 410,379             |

### \$ Per Claimant - Members Enrolled for 24 Months Beginning in October 2011

|                                    | Prior Period          |           |                |                       |                      |                      |                       |                        |                        |                        |                         |
|------------------------------------|-----------------------|-----------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|
|                                    | 10/1/2011 - 9/30/2012 | No Claims | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 |
| 10/1/2011 - 9/30/2012<br>No Claims | \$ -                  | \$ 240    | \$ 851         | \$ 1,915              | \$ 3,463             | \$ 6,793             | \$ 13,972             | \$ 29,012              | \$ 58,322              | \$ 96,438              | \$ 194,331              |
| \$0.01 - \$500                     | \$ -                  | \$ 259    | \$ 859         | \$ 1,921              | \$ 3,517             | \$ 6,973             | \$ 14,220             | \$ 30,061              | \$ 62,698              | \$ 107,249             | \$ 185,255              |
| \$500.01 - \$1,500.00              | \$ -                  | \$ 285    | \$ 914         | \$ 1,935              | \$ 3,500             | \$ 6,914             | \$ 14,387             | \$ 29,837              | \$ 60,709              | \$ 102,913             | \$ 247,653              |
| \$1,500.01 - \$2,500               | \$ -                  | \$ 287    | \$ 964         | \$ 1,933              | \$ 3,516             | \$ 6,901             | \$ 14,012             | \$ 30,707              | \$ 60,197              | \$ 106,201             | \$ 283,333              |
| \$2,500.01 - \$5,000               | \$ -                  | \$ 289    | \$ 986         | \$ 1,971              | \$ 3,594             | \$ 6,899             | \$ 14,180             | \$ 29,728              | \$ 59,795              | \$ 103,459             | \$ 205,830              |
| \$5,000.01 - \$10,000              | \$ -                  | \$ 277    | \$ 977         | \$ 1,967              | \$ 3,660             | \$ 6,989             | \$ 13,874             | \$ 30,524              | \$ 60,592              | \$ 99,217              | \$ 227,622              |
| \$10,000.01 - \$20,000             | \$ -                  | \$ 273    | \$ 950         | \$ 1,961              | \$ 3,681             | \$ 7,183             | \$ 14,059             | \$ 30,736              | \$ 60,878              | \$ 96,600              | \$ 226,574              |
| \$20,000.01 - \$50,000             | \$ -                  | \$ 279    | \$ 995         | \$ 1,971              | \$ 3,534             | \$ 7,217             | \$ 14,016             | \$ 32,105              | \$ 59,544              | \$ 101,891             | \$ 256,717              |
| \$50,000.01 - \$75,000             | \$ -                  | \$ 302    | \$ 1,026       | \$ 2,006              | \$ 3,714             | \$ 7,065             | \$ 14,603             | \$ 33,839              | \$ 61,796              | \$ 99,187              | \$ 247,809              |
| \$75,000.01 - \$150,000            | \$ -                  | \$ 363    | \$ 1,018       | \$ 1,903              | \$ 3,606             | \$ 7,006             | \$ 14,115             | \$ 31,751              | \$ 61,190              | \$ 101,426             | \$ 247,701              |
| Greater than \$150,000             | \$ -                  | \$ 332    | \$ 1,092       | \$ 1,933              | \$ 3,710             | \$ 7,485             | \$ 14,311             | \$ 33,793              | \$ 59,111              | \$ 103,103             | \$ 320,691              |

# Kaiser Permanente

## Distribution of Claims — By Count

### Claimants - Members Enrolled for 24 Months Beginning on October 2012

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

|                                | Current Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        | Grand Total |
|--------------------------------|----------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|-------------|
|                                | No Claims      | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 |             |
| <b>No Claims</b>               | 1554           | 530            | 527                   | 131                  | 85                   | 37                    | 13                     | 11                     | 1                      | 1                       | 1                      | 2891        |
| <b>\$0.01 - \$500</b>          | 697            | 1253           | 1389                  | 413                  | 266                  | 98                    | 48                     | 33                     | 5                      | 3                       | 1                      | 4206        |
| <b>\$500.01 - \$1,500.00</b>   | 519            | 1419           | 2220                  | 883                  | 607                  | 232                   | 119                    | 71                     | 11                     | 7                       | 2                      | 6090        |
| <b>\$1,500.01 - \$2,500</b>    | 141            | 340            | 738                   | 446                  | 449                  | 167                   | 88                     | 63                     | 7                      | 5                       | 0                      | 2444        |
| <b>\$2,500.01 - \$5,000</b>    | 56             | 195            | 500                   | 377                  | 464                  | 236                   | 133                    | 91                     | 9                      | 9                       | 1                      | 2071        |
| <b>\$5,000.01 - \$10,000</b>   | 19             | 73             | 172                   | 146                  | 204                  | 158                   | 83                     | 52                     | 14                     | 8                       | 3                      | 932         |
| <b>\$10,000.01 - \$20,000</b>  | 26             | 55             | 112                   | 74                   | 97                   | 58                    | 34                     | 29                     | 13                     | 5                       | 3                      | 506         |
| <b>\$20,000.01 - \$50,000</b>  | 8              | 36             | 64                    | 59                   | 62                   | 60                    | 41                     | 41                     | 14                     | 13                      | 5                      | 403         |
| <b>\$50,000.01 - \$75,000</b>  | 0              | 3              | 8                     | 2                    | 7                    | 10                    | 5                      | 10                     | 9                      | 7                       | 1                      | 62          |
| <b>\$75,000.01 - \$150,000</b> | 0              | 2              | 4                     | 3                    | 3                    | 8                     | 8                      | 6                      | 7                      | 1                       | 2                      | 44          |
| <b>Greater than \$150,000</b>  | 0              | 0              | 0                     | 0                    | 0                    | 0                     | 1                      | 3                      | 0                      | 4                       | 4                      | 12          |
| <b>Grand Total</b>             | 3020           | 3906           | 5734                  | 2534                 | 2244                 | 1064                  | 573                    | 410                    | 90                     | 63                      | 23                     | 19661       |

### Claimants - Members Enrolled for 24 Months Beginning on October 2011

|                                | Prior Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        | Grand Total |
|--------------------------------|--------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|-------------|
|                                | No Claims    | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 |             |
| <b>No Claims</b>               | 1693         | 752            | 667                   | 155                  | 113                  | 34                    | 26                     | 14                     | 4                      | 3                       | 0                      | 3461        |
| <b>\$0.01 - \$500</b>          | 840          | 1414           | 1373                  | 359                  | 200                  | 80                    | 49                     | 33                     | 2                      | 7                       | 1                      | 4358        |
| <b>\$500.01 - \$1,500.00</b>   | 656          | 1585           | 2191                  | 698                  | 462                  | 191                   | 105                    | 62                     | 6                      | 13                      | 1                      | 5970        |
| <b>\$1,500.01 - \$2,500</b>    | 144          | 387            | 824                   | 399                  | 304                  | 157                   | 71                     | 58                     | 6                      | 3                       | 1                      | 2354        |
| <b>\$2,500.01 - \$5,000</b>    | 98           | 222            | 576                   | 330                  | 341                  | 186                   | 79                     | 63                     | 11                     | 6                       | 0                      | 1912        |
| <b>\$5,000.01 - \$10,000</b>   | 46           | 102            | 209                   | 129                  | 204                  | 131                   | 88                     | 50                     | 11                     | 3                       | 0                      | 973         |
| <b>\$10,000.01 - \$20,000</b>  | 25           | 76             | 119                   | 69                   | 84                   | 49                    | 33                     | 22                     | 9                      | 3                       | 3                      | 492         |
| <b>\$20,000.01 - \$50,000</b>  | 15           | 33             | 70                    | 46                   | 52                   | 34                    | 39                     | 24                     | 10                     | 5                       | 1                      | 329         |
| <b>\$50,000.01 - \$75,000</b>  | 2            | 1              | 8                     | 6                    | 7                    | 6                     | 6                      | 11                     | 2                      | 1                       | 2                      | 52          |
| <b>\$75,000.01 - \$150,000</b> | 1            | 1              | 6                     | 1                    | 7                    | 6                     | 6                      | 9                      | 1                      | 5                       | 1                      | 44          |
| <b>Greater than \$150,000</b>  | 2            | 0              | 1                     | 0                    | 1                    | 3                     | 5                      | 1                      | 0                      | 2                       | 3                      | 18          |
| <b>Grand Total</b>             | 3522         | 4573           | 6044                  | 2192                 | 1775                 | 877                   | 507                    | 347                    | 62                     | 51                      | 13                     | 19963       |

# Kaiser Permanente

## Distribution of Claims — Allowed Amount

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

### Allowed Amount - Members Enrolled for 24 Months Beginning in October 2012

| Prior Period            | Current Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        |               |
|-------------------------|----------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|---------------|
|                         | No Claims      | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 | Grand Total   |
| No Claims               | \$ -           | \$ 139,228     | \$ 466,006            | \$ 246,924           | \$ 284,367           | \$ 247,808            | \$ 198,595             | \$ 354,907             | \$ 73,362              | \$ 89,059               | \$ 253,261             | \$ 2,353,517  |
| \$0.01 - \$500          | \$ -           | \$ 331,323     | \$ 1,241,249          | \$ 795,692           | \$ 902,447           | \$ 629,607            | \$ 685,645             | \$ 1,063,450           | \$ 272,061             | \$ 279,519              | \$ 184,518             | \$ 6,385,511  |
| \$500.01 - \$1,500.00   | \$ -           | \$ 394,975     | \$ 2,047,073          | \$ 1,706,501         | \$ 2,076,321         | \$ 1,588,797          | \$ 1,672,677           | \$ 2,074,749           | \$ 656,691             | \$ 741,721              | \$ 347,796             | \$ 13,307,301 |
| \$1,500.01 - \$2,500    | \$ -           | \$ 100,185     | \$ 716,917            | \$ 869,635           | \$ 1,559,196         | \$ 1,162,477          | \$ 1,297,392           | \$ 1,967,991           | \$ 430,745             | \$ 528,594              | \$ -                   | \$ 8,633,133  |
| \$2,500.01 - \$5,000    | \$ -           | \$ 52,682      | \$ 487,876            | \$ 740,423           | \$ 1,626,897         | \$ 1,615,795          | \$ 1,894,386           | \$ 2,755,608           | \$ 582,085             | \$ 884,201              | \$ 193,686             | \$ 10,833,641 |
| \$5,000.01 - \$10,000   | \$ -           | \$ 22,446      | \$ 163,814            | \$ 287,112           | \$ 740,430           | \$ 1,113,222          | \$ 1,163,529           | \$ 1,658,611           | \$ 865,044             | \$ 800,750              | \$ 679,996             | \$ 7,494,953  |
| \$10,000.01 - \$20,000  | \$ -           | \$ 15,549      | \$ 104,822            | \$ 147,139           | \$ 342,158           | \$ 416,906            | \$ 481,878             | \$ 792,937             | \$ 768,583             | \$ 443,193              | \$ 682,623             | \$ 4,195,788  |
| \$20,000.01 - \$50,000  | \$ -           | \$ 10,873      | \$ 58,691             | \$ 117,019           | \$ 215,845           | \$ 431,476            | \$ 567,801             | \$ 1,301,631           | \$ 833,195             | \$ 1,278,827            | \$ 1,438,606           | \$ 6,253,964  |
| \$50,000.01 - \$75,000  | \$ -           | \$ 770         | \$ 7,460              | \$ 3,976             | \$ 24,040            | \$ 73,555             | \$ 75,669              | \$ 348,923             | \$ 539,409             | \$ 758,567              | \$ 212,007             | \$ 2,044,375  |
| \$75,000.01 - \$150,000 | \$ -           | \$ 583         | \$ 3,477              | \$ 6,317             | \$ 12,029            | \$ 53,906             | \$ 110,017             | \$ 207,006             | \$ 408,411             | \$ 119,593              | \$ 405,250             | \$ 1,326,589  |
| Greater than \$150,000  | \$ -           | \$ -           | \$ -                  | \$ -                 | \$ -                 | \$ -                  | \$ 18,224              | \$ 117,989             | \$ -                   | \$ 415,320              | \$ 1,178,955           | \$ 1,730,488  |
| Grand Total             | \$ -           | \$ 1,068,615   | \$ 5,297,383          | \$ 4,920,739         | \$ 7,783,731         | \$ 7,333,549          | \$ 8,165,814           | \$ 12,643,804          | \$ 5,429,586           | \$ 6,339,343            | \$ 5,576,697           | \$ 64,559,260 |

### Allowed Amount - Members Enrolled for 24 Months Beginning in October 2011

| 10/1/2011 - 9/30/2012   | Prior Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        |               |
|-------------------------|--------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|---------------|
|                         | No Claims    | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 | Grand Total   |
| No Claims               | \$ -         | \$ 209,302     | \$ 586,874            | \$ 298,417           | \$ 388,769           | \$ 236,666            | \$ 375,200             | \$ 445,972             | \$ 244,181             | \$ 242,630              | \$ -                   | \$ 3,028,011  |
| \$0.01 - \$500          | \$ -         | \$ 387,306     | \$ 1,201,953          | \$ 699,149           | \$ 679,268           | \$ 536,489            | \$ 737,048             | \$ 954,436             | \$ 120,449             | \$ 836,527              | \$ 152,350             | \$ 6,304,976  |
| \$500.01 - \$1,500.00   | \$ -         | \$ 452,870     | \$ 1,951,064          | \$ 1,340,508         | \$ 1,574,063         | \$ 1,274,516          | \$ 1,524,258           | \$ 1,751,443           | \$ 386,541             | \$ 1,288,815            | \$ 184,591             | \$ 11,728,671 |
| \$1,500.01 - \$2,500    | \$ -         | \$ 111,795     | \$ 775,559            | \$ 771,368           | \$ 1,053,382         | \$ 1,070,041          | \$ 1,094,484           | \$ 1,704,133           | \$ 381,275             | \$ 261,211              | \$ 191,443             | \$ 7,414,690  |
| \$2,500.01 - \$5,000    | \$ -         | \$ 65,707      | \$ 560,450            | \$ 637,565           | \$ 1,188,725         | \$ 1,237,456          | \$ 1,146,480           | \$ 1,973,075           | \$ 657,612             | \$ 615,333              | \$ -                   | \$ 8,082,404  |
| \$5,000.01 - \$10,000   | \$ -         | \$ 29,489      | \$ 208,686            | \$ 255,335           | \$ 729,320           | \$ 919,391            | \$ 1,242,471           | \$ 1,504,723           | \$ 654,426             | \$ 293,292              | \$ -                   | \$ 5,837,134  |
| \$10,000.01 - \$20,000  | \$ -         | \$ 20,150      | \$ 110,110            | \$ 134,108           | \$ 295,996           | \$ 332,707            | \$ 453,392             | \$ 617,180             | \$ 594,134             | \$ 350,343              | \$ 650,306             | \$ 3,558,425  |
| \$20,000.01 - \$50,000  | \$ -         | \$ 9,523       | \$ 67,370             | \$ 90,377            | \$ 182,630           | \$ 234,357            | \$ 589,395             | \$ 717,239             | \$ 591,492             | \$ 459,779              | \$ 483,797             | \$ 3,425,960  |
| \$50,000.01 - \$75,000  | \$ -         | \$ 298         | \$ 8,239              | \$ 12,620            | \$ 26,385            | \$ 39,303             | \$ 90,699              | \$ 404,092             | \$ 131,311             | \$ 100,383              | \$ 488,427             | \$ 1,301,756  |
| \$75,000.01 - \$150,000 | \$ -         | \$ 320         | \$ 5,084              | \$ 1,543             | \$ 26,326            | \$ 40,106             | \$ 98,567              | \$ 283,318             | \$ 50,014              | \$ 585,125              | \$ 224,959             | \$ 1,315,363  |
| Greater than \$150,000  | \$ -         | \$ -           | \$ 593                | \$ -                 | \$ 3,571             | \$ 21,233             | \$ 65,844              | \$ 28,170              | \$ -                   | \$ 215,280              | \$ 617,273             | \$ 951,965    |
| Grand Total             | \$ -         | \$ 1,286,760   | \$ 5,475,983          | \$ 4,240,990         | \$ 6,148,437         | \$ 5,942,265          | \$ 7,417,839           | \$ 10,383,780          | \$ 3,811,435           | \$ 5,248,718            | \$ 2,993,147           | \$ 52,949,355 |

# Kaiser Permanente

## Distribution of Claims — \$ Per Claimant

Prior Period: 10/1/2012-9/30/2013

Current Period: 10/1/2013-9/30/2014

### \$ Per Claimant - Members Enrolled for 24 Months Beginning in October 2012

| Prior Period            | Current Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        |
|-------------------------|----------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|
|                         | No Claims      | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 |
| No Claims               | \$ -           | \$ 263         | \$ 884                | \$ 1,885             | \$ 3,345             | \$ 6,698              | \$ 15,277              | \$ 32,264              | \$ 73,362              | \$ 89,059               | \$ 253,261             |
| \$0.01 - \$500          | \$ -           | \$ 264         | \$ 894                | \$ 1,927             | \$ 3,393             | \$ 6,425              | \$ 14,284              | \$ 32,226              | \$ 54,412              | \$ 93,173               | \$ 184,518             |
| \$500.01 - \$1,500.00   | \$ -           | \$ 278         | \$ 922                | \$ 1,933             | \$ 3,421             | \$ 6,848              | \$ 14,056              | \$ 29,222              | \$ 59,699              | \$ 105,960              | \$ 173,898             |
| \$1,500.01 - \$2,500    | \$ -           | \$ 295         | \$ 971                | \$ 1,950             | \$ 3,473             | \$ 6,961              | \$ 14,743              | \$ 31,238              | \$ 61,535              | \$ 105,719              | N/A                    |
| \$2,500.01 - \$5,000    | \$ -           | \$ 270         | \$ 976                | \$ 1,964             | \$ 3,506             | \$ 6,847              | \$ 14,244              | \$ 30,281              | \$ 64,676              | \$ 98,245               | \$ 193,686             |
| \$5,000.01 - \$10,000   | \$ -           | \$ 307         | \$ 952                | \$ 1,967             | \$ 3,630             | \$ 7,046              | \$ 14,018              | \$ 31,896              | \$ 61,789              | \$ 100,094              | \$ 226,665             |
| \$10,000.01 - \$20,000  | \$ -           | \$ 283         | \$ 936                | \$ 1,988             | \$ 3,527             | \$ 7,188              | \$ 14,173              | \$ 27,343              | \$ 59,122              | \$ 88,639               | \$ 227,541             |
| \$20,000.01 - \$50,000  | \$ -           | \$ 302         | \$ 917                | \$ 1,983             | \$ 3,481             | \$ 7,191              | \$ 13,849              | \$ 31,747              | \$ 59,514              | \$ 98,371               | \$ 287,721             |
| \$50,000.01 - \$75,000  | \$ -           | \$ 257         | \$ 932                | \$ 1,988             | \$ 3,434             | \$ 7,355              | \$ 15,134              | \$ 34,892              | \$ 59,934              | \$ 108,367              | \$ 212,007             |
| \$75,000.01 - \$150,000 | \$ -           | \$ 291         | \$ 869                | \$ 2,106             | \$ 4,010             | \$ 6,738              | \$ 13,752              | \$ 34,501              | \$ 58,344              | \$ 119,593              | \$ 202,625             |
| Greater than \$150,000  | \$ -           | N/A            | N/A                   | N/A                  | N/A                  | N/A                   | \$ 18,224              | \$ 39,330              | N/A                    | \$ 103,830              | \$ 294,739             |

### \$ Per Claimant - Members Enrolled for 24 Months Beginning in October 2011

| 10/1/2011 - 9/30/2012   | Prior Period |                |                       |                      |                      |                       |                        |                        |                        |                         |                        |
|-------------------------|--------------|----------------|-----------------------|----------------------|----------------------|-----------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|
|                         | No Claims    | \$0.01 - \$500 | \$500.01 - \$1,500.00 | \$1,500.01 - \$2,500 | \$2,500.01 - \$5,000 | \$5,000.01 - \$10,000 | \$10,000.01 - \$20,000 | \$20,000.01 - \$50,000 | \$50,000.01 - \$75,000 | \$75,000.01 - \$150,000 | Greater than \$150,000 |
| No Claims               | \$ -         | \$ 278         | \$ 880                | \$ 1,925             | \$ 3,440             | \$ 6,961              | \$ 14,431              | \$ 31,855              | \$ 61,045              | \$ 80,877               | N/A                    |
| \$0.01 - \$500          | \$ -         | \$ 274         | \$ 875                | \$ 1,947             | \$ 3,396             | \$ 6,706              | \$ 15,042              | \$ 28,922              | \$ 60,225              | \$ 119,504              | \$ 152,350             |
| \$500.01 - \$1,500.00   | \$ -         | \$ 286         | \$ 890                | \$ 1,920             | \$ 3,407             | \$ 6,673              | \$ 14,517              | \$ 28,249              | \$ 64,423              | \$ 99,140               | \$ 184,591             |
| \$1,500.01 - \$2,500    | \$ -         | \$ 289         | \$ 941                | \$ 1,933             | \$ 3,465             | \$ 6,816              | \$ 15,415              | \$ 29,382              | \$ 63,546              | \$ 87,070               | \$ 191,443             |
| \$2,500.01 - \$5,000    | \$ -         | \$ 296         | \$ 973                | \$ 1,932             | \$ 3,486             | \$ 6,653              | \$ 14,512              | \$ 31,319              | \$ 59,783              | \$ 102,555              | N/A                    |
| \$5,000.01 - \$10,000   | \$ -         | \$ 289         | \$ 998                | \$ 1,979             | \$ 3,575             | \$ 7,018              | \$ 14,119              | \$ 30,094              | \$ 59,493              | \$ 97,764               | N/A                    |
| \$10,000.01 - \$20,000  | \$ -         | \$ 265         | \$ 925                | \$ 1,944             | \$ 3,524             | \$ 6,790              | \$ 13,739              | \$ 28,054              | \$ 66,015              | \$ 116,781              | \$ 216,769             |
| \$20,000.01 - \$50,000  | \$ -         | \$ 289         | \$ 962                | \$ 1,965             | \$ 3,512             | \$ 6,893              | \$ 15,113              | \$ 29,885              | \$ 59,149              | \$ 91,956               | \$ 483,797             |
| \$50,000.01 - \$75,000  | \$ -         | \$ 298         | \$ 1,030              | \$ 2,103             | \$ 3,769             | \$ 6,550              | \$ 15,117              | \$ 36,736              | \$ 65,655              | \$ 100,383              | \$ 244,214             |
| \$75,000.01 - \$150,000 | \$ -         | \$ 320         | \$ 847                | \$ 1,543             | \$ 3,761             | \$ 6,684              | \$ 16,428              | \$ 31,480              | \$ 50,014              | \$ 117,025              | \$ 224,959             |
| Greater than \$150,000  | \$ -         | N/A            | \$ 593                | N/A                  | \$ 3,571             | \$ 7,078              | \$ 13,169              | \$ 28,170              | N/A                    | \$ 107,640              | \$ 205,758             |

# Prescription Drug \$PMPM Detail

Prior Period: 10/1/2012-9/30/2013  
 Current Period: 10/1/2013-9/30/2014

| Prior Period Retail      |                |                      |                |                      |               |                      |                |                      |
|--------------------------|----------------|----------------------|----------------|----------------------|---------------|----------------------|----------------|----------------------|
|                          | Generic        |                      | Brand          |                      | Non-Drug      |                      | Total          |                      |
|                          | Plan Paid      | Member Out of Pocket | Plan Paid      | Member Out of Pocket | Plan Paid     | Member Out of Pocket | Plan Paid      | Member Out of Pocket |
| <b>Moda Health</b>       |                |                      |                |                      |               |                      |                |                      |
| Non-HDHP                 | \$15.67        | \$4.76               | \$35.85        | \$4.77               | \$1.54        | \$0.45               | \$53.06        | \$9.98               |
| HDHP                     | \$4.02         | \$4.84               | \$8.47         | \$4.44               | \$0.36        | \$0.31               | \$12.85        | \$9.59               |
| <b>Moda Health Total</b> | <b>\$13.62</b> | <b>\$4.77</b>        | <b>\$31.03</b> | <b>\$4.71</b>        | <b>\$1.33</b> | <b>\$0.43</b>        | <b>\$45.98</b> | <b>\$9.91</b>        |
| <b>Kaiser Permanente</b> | <b>\$6.18</b>  | <b>\$1.48</b>        | <b>\$13.16</b> | <b>\$0.60</b>        | <b>\$0.54</b> | <b>\$0.28</b>        | <b>\$19.88</b> | <b>\$2.36</b>        |

| Prior Period Mail        |               |                      |               |                      |               |                      |                |                      |
|--------------------------|---------------|----------------------|---------------|----------------------|---------------|----------------------|----------------|----------------------|
|                          | Generic       |                      | Brand         |                      | Non-Drug      |                      | Total          |                      |
|                          | Plan Paid     | Member Out of Pocket | Plan Paid     | Member Out of Pocket | Plan Paid     | Member Out of Pocket | Plan Paid      | Member Out of Pocket |
| <b>Moda Health</b>       |               |                      |               |                      |               |                      |                |                      |
| Non-HDHP                 | \$2.05        | \$0.44               | \$2.97        | \$0.63               | \$0.27        | \$0.04               | \$5.29         | \$1.12               |
| HDHP                     | \$0.30        | \$0.34               | \$0.36        | \$0.28               | \$0.05        | \$0.02               | \$0.72         | \$0.64               |
| <b>Moda Total</b>        | <b>\$1.75</b> | <b>\$0.42</b>        | <b>\$2.51</b> | <b>\$0.57</b>        | <b>\$0.23</b> | <b>\$0.04</b>        | <b>\$4.49</b>  | <b>\$1.03</b>        |
| <b>Kaiser Permanente</b> | <b>\$7.08</b> | <b>\$1.75</b>        | <b>\$9.07</b> | <b>\$0.81</b>        | <b>\$0.55</b> | <b>\$0.11</b>        | <b>\$16.69</b> | <b>\$2.67</b>        |

| Current Period Retail    |                |                      |                |                      |               |                      |                |                      |
|--------------------------|----------------|----------------------|----------------|----------------------|---------------|----------------------|----------------|----------------------|
|                          | Generic        |                      | Brand          |                      | Non-Drug      |                      | Total          |                      |
|                          | Plan Paid      | Member Out of Pocket | Plan Paid      | Member Out of Pocket | Plan Paid     | Member Out of Pocket | Plan Paid      | Member Out of Pocket |
| <b>Moda Health</b>       |                |                      |                |                      |               |                      |                |                      |
| Non-HDHP                 | \$16.39        | \$4.46               | \$37.44        | \$5.38               | \$1.68        | \$0.47               | \$55.52        | \$10.31              |
| HDHP                     | \$4.89         | \$4.92               | \$10.87        | \$4.37               | \$0.39        | \$0.32               | \$16.15        | \$9.61               |
| <b>Moda Total</b>        | <b>\$13.95</b> | <b>\$4.56</b>        | <b>\$31.79</b> | <b>\$5.16</b>        | <b>\$1.40</b> | <b>\$0.43</b>        | <b>\$47.15</b> | <b>\$10.16</b>       |
| <b>Kaiser Permanente</b> | <b>\$6.11</b>  | <b>\$1.44</b>        | <b>\$13.07</b> | <b>\$0.48</b>        | <b>\$0.41</b> | <b>\$0.26</b>        | <b>\$19.59</b> | <b>\$2.19</b>        |

| Current Period Mail      |               |                      |                |                      |               |                      |                |                      |
|--------------------------|---------------|----------------------|----------------|----------------------|---------------|----------------------|----------------|----------------------|
|                          | Generic       |                      | Brand          |                      | Non-Drug      |                      | Total          |                      |
|                          | Plan Paid     | Member Out of Pocket | Plan Paid      | Member Out of Pocket | Plan Paid     | Member Out of Pocket | Plan Paid      | Member Out of Pocket |
| <b>Moda Health</b>       |               |                      |                |                      |               |                      |                |                      |
| Non-HDHP                 | \$1.87        | \$0.35               | \$2.52         | \$0.59               | \$0.34        | \$0.07               | \$4.72         | \$1.01               |
| HDHP                     | \$0.36        | \$0.28               | \$0.35         | \$0.23               | \$0.07        | \$0.06               | \$0.78         | \$0.57               |
| <b>Moda Total</b>        | <b>\$1.55</b> | <b>\$0.34</b>        | <b>\$2.06</b>  | <b>\$0.52</b>        | <b>\$0.28</b> | <b>\$0.06</b>        | <b>\$3.88</b>  | <b>\$0.92</b>        |
| <b>Kaiser Permanente</b> | <b>\$8.28</b> | <b>\$1.96</b>        | <b>\$10.01</b> | <b>\$0.64</b>        | <b>\$0.60</b> | <b>\$0.12</b>        | <b>\$18.88</b> | <b>\$2.73</b>        |

# Additional Cost Tier

|                           | Effective Date | Copay |
|---------------------------|----------------|-------|
| <b>Outpatient</b>         |                |       |
| Advanced Imaging, CT Scan | 2010-2011      | \$100 |
| Advanced Imaging, MRI     | 2010-2011      | \$100 |
| Advanced Imaging, Other   | 2010-2011      | \$100 |
| Sleep Study               | 2010-2011      | \$100 |
| Spine Surgery, Injection  | 2010-2011      | \$100 |
| Spine Surgery, Surgery    | 2010-2011      | \$500 |
| Knee Arthroscopy          | 2010-2011      | \$500 |
| Shoulder Arthroscopy      | 2011-2012      | \$500 |
| Viscosupplementation      | 2013-2014      | \$100 |
| Upper Endoscopy           | 2010-2011      | \$100 |
| <b>Inpatient</b>          |                |       |
| Spine Surgery, Surgery    | 2010-2011      | \$100 |
| Hip Replacement           | 2010-2011      | \$100 |
| Knee Replacement          | 2010-2011      | \$100 |

# Additional Cost Tier — Data Methodology\*

## General

This workbook shows claims cost and counts for procedures on the OEBC ACT list, for plan years beginning October 1, 2009. The ACT was implemented on October 1, 2010, so the analysis includes one full plan year before the ACT, as a baseline.

## Inpatient

Because the ACT is based on CPT/HCPCS codes which do not appear on Inpatient claims, this analysis uses professional claims incurred during the inpatient stay to select the relevant inpatient claims and assign them to categories. To do this, only professional claims with codes in the following ACT categories are used: 'Hip Replacement', 'Knee Arthroscopy', 'Knee Replacement', 'Shoulder Arthroscopy', 'Spine Surgery, Surgery'. Professional claims from other ACT categories are not included because these claims are likely not the reason for the admission. For example, many professional advanced Imaging claims are incurred during inpatient stays, but because these services are likely not the main reason the patient was admitted, it would be inappropriate to include an expensive inpatient claim in this analysis based on the advanced imaging only.

The inpatient allowed amount presented is the full allowed amount from the entire inpatient stay, plus the line-item charge for the surgical procedure from the related professional claim. Charges for other professional services incurred during the stay (such as anesthesia) are not included. If professional claims from multiple ACT categories are incurred during the same inpatient stay, the category that appears last in alphabetical order is chosen.

## Outpatient / Professional

Because often the same procedure can be performed either in a hospital or in a doctor's office, the remaining outpatient and professional claims are grouped together. Each unique date of service for a unique member for a unique ACT category is counted as one event. Professional claims linked to inpatient admissions (above) are excluded from the outpatient/professional totals.

For outpatient surgery facility claims (identified by surgical rev code or ASC provider type), the reported allowed amount is the entire allowed amount from the facility claim, plus the line-item charge for the surgical procedure from the related professional claim. For all other outpatient and professional claims, only the allowed amount for the ACT line item is reported.

\*Provided by Moda Health

# Glossary

| Term                              | General Definitions   |
|-----------------------------------|---|
| <b>Allowed</b>                    | The dollar amount allowed for a service or services after contracting and benefit limitations are included  |
| <b>ALOS</b>                       | Average length of stay – counts the admission day but does not count the final day  |
| <b>Brand</b>                      | A medication that has a trade name and is protected by a patent   |
| <b>Claimant</b>                   | A person who makes a claim  |
| <b>Coordination of Benefits</b>   | Coordination of Benefits (COB) is the process of determining which of two or more insurance policies will be the primary for a claim                      |
| <b>Diagnosis</b>                  | Identification of a disease or condition  |
| <b>Facility</b>                   | Hospital or other health care facility other than a clinic or private physician office  |
| <b>Generic</b>                    | A medication sold under its generic name after the patent has expired   |
| <b>Incurred</b>                   | The date when the services were received  |
| <b>Inpatient</b>                  | Services incurred at a hospital or other health care facility for diagnosis or treatment that requires an overnight stay                                  |
| <b>Mail-Order</b>                 | Medications that are filled through a mail order vendor   |
| <b>Member</b>                     | An individual covered under a subscriber's policy   |
| <b>Member Cost Share</b>          | The dollar amount the member pays. May include but is not limited to deductible, copay, coinsurance   |
| <b>Member Months</b>              | The sum of all months each member was eligible under the plan for the report period   |
| <b>Non-Drug</b>                   | Medication related supplies such as blood glucose test strips, syringes, etc.   |
| <b>Non-Specialty Drug</b>         | All medications that are not specialty or non-drug  |
| <b>Specialty Drug</b>             | High-cost injectable, infused, oral, or inhaled drugs that generally require special storage or handling  |
| <b>Outpatient</b>                 | Services incurred at a hospital or other health care facility for diagnosis or treatment without an overnight stay  |
| <b>Paid</b>                       | Dollar amount paid by the health plan or the employer after contracting, benefit limitations, cost share, coordination of benefits and medical management |
| <b>Peer Group</b>                 | A comparison population consisting of employer groups or collections of members similar either by industry or demographics                                |
| <b>Per 1,000</b>                  | Per 1,000 members. An annualized industry standard of measure   |
| <b>PMPM</b>                       | Per member per month  |
| <b>Retail</b>                     | Medication that can be filled at a pharmacy   |
| <b>Risk Score - Prospective</b>   | A measure of the relative expected future costs of a member based on the type and severity of diagnoses in claims history and demography                  |
| <b>Risk Score - Retrospective</b> | A measure of the relative expense of a member based on the type and severity of diagnoses in claims history, includes acute experience                    |
| <b>Script</b>                     | A filled prescription   |
| <b>Subscriber</b>                 | The insurance policy holder   |
| <b>Subrogation</b>                | A claim payable by a third party (typically a workers comp or automobile injury claim)  |
| <b>Therapeutic Class</b>          | A grouping of medications used to treat a specific condition or disease   |

# Glossary

| Term                                 | OEBB-Specific Definitions   |
|--------------------------------------|---|
| <b>Medical</b>                       | Claims for health care services not considered to be for dental, pharmaceutical, or visual purposes   |
| <b>Rx</b>                            | Pharmacy  |
| <b>Cost and Risk Relativity</b>      | Costs adjusted by the average retrospective risk in the plan. Used to determine efficiency  |
| <b>HDHP</b>                          | High Deductible Health Plan   |
| <b>Admits</b>                        | Overnight visits to a hospital or medical facility to treat a condition or diseases   |
| <b>Services</b>                      | Treatments for a condition or disease   |
| <b>ER Visit</b>                      | A visit to an emergency department  |
| <b>Non-emergent</b>                  | A visit to an emergency department for a condition or disease that did not necessitate the services of an emergency department  |
| <b>Emergent/PCP Treatable</b>        | A visit to an emergency department for a condition or disease that required treatment, but could have been treated by a primary care physician in a non-outpatient facility |
| <b>Employee</b>                      | The insurance policy holder   |
| <b>Out of area</b>                   | When a member lives outside Oregon or a county sharing a border with Oregon as outlined by the region map (Appendix XX)   |
| <b>Distribution of Claimants</b>     | A distribution of members classified by the sum of total allowed medical plan pharmaceutical claim costs over a specified time period                                       |
| <b>Distribution of Member Visits</b> | A distribution of members classified by total number of visits made to an emergency room over a specified time period   |