

State Presentation

Especially Prepared For

The State of Oregon

**An Introduction to
The Industry of Medical Marijuana
The Oregon Impact
What it Means to Oregon**

Presented by Stoney Girl Gardens Foundation

Introduction

Hello, my name is Mike Mullins with Stoney Girl Gardens Foundation. We have been working as a support mechanism in Oregon for major Medical Marijuana organizations and patients since 1999. We have been members of the Board of Directors for such organizations as NORML and Voter Power. We work directly with OGF, ACMM, and many others. We are well respected throughout the State.

We are World recognized in the field of Medical Marijuana for our advancements in Research and Development. We have created over 20 strains that target medical conditions. We appear in over 20 major reference manuals and trade magazines. We work with Oregon Health Science University and their doctors in the study of Medical Marijuana.

We are recognized as strong leaders in Education, Implementation, and Integration with our Communities.

We are Leaders and Innovators of Oregon Medical Marijuana Program Standards for Safety in Organic Medicine (Farm to Table Certification)

We believe in Full Integration and Partnerships with:

Communities

Neighbors

Businesses

Universities (OS,SO)

Doctors and Scientists (OHSU)

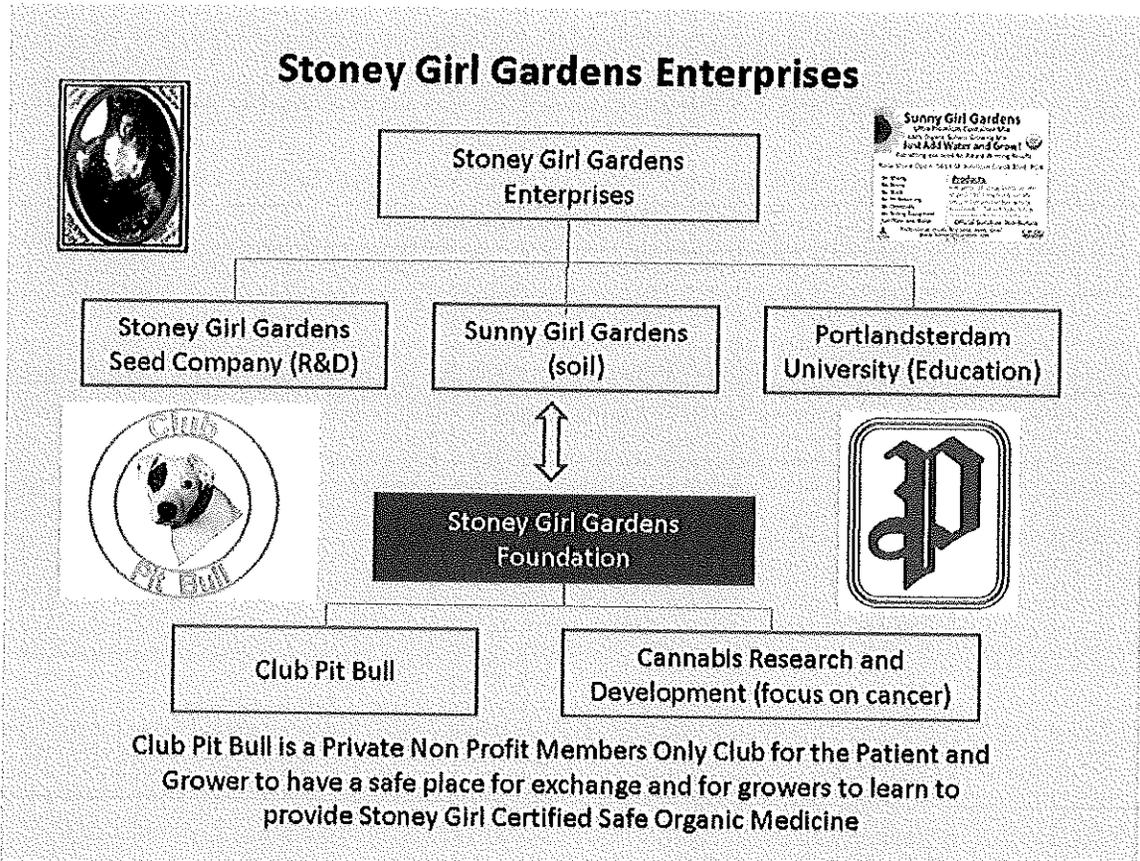
Legislators, Representatives, Committees, Councilmen and Women

Law Enforcement

US Government (USDA)

Stoney Girl Gardens works with Doctors and Scientists from noted universities in credible research and development. Our sources tell us that the USDA expects to be dealing with this industry within the next 5 years.

Stoney Girl Gardens is comprised of many companies; Our Research and Development Foundation, Our University, and Our Growing Supplies. We offer a full solution designed to be easy and safe to the Medical Marijuana Patients of Oregon.



Portlandsterdam University

Your Place for Higher Education

Indoor Organic Gardening Series

4120 Indoor Organic Gardening Series Part 1
 Basics on growing methods, orders, rooms, grow room accessories, ventilation, lighting, selecting a plant. Part one of a two part course.

4121 Indoor Organic Gardening Series Part 2
 A class on selecting a plant, watering systems, planting, substrate, in the ground, harvesting and curing. Part two of a two part course.

41220 Advanced Gardening Techniques
 We will answer all your questions about Cloning, Seeds, Jars, Pruning, Branchables, Pruning, Training, shaping and more!

41230 Production Gardening
 Designed to teach you to efficiently manage a 4' garden grow room or space for an 8'x10' production. Focuses on grow for dispensaries. Shows 100% Proven production techniques, patient relations, seed sale, business information and much more.

Campus Locations In Portland, Eugene and Medford
www.PortlandsterdamUniversity.com

Sunny Girl Gardens

Ultra Premium Organic Container Mix

... (text partially obscured) ...

Stoney Girl Gardens is also a Breeder with over 12 years of development experience.

Our strains are designed as medicine to treat particular conditions and grow for the Oregon farmer.

As Featured In:
Published in 45 countries around the world

The Big Book of BUDS

4

Marijuana Varieties from the World's Great Seed Breeders

One Size Does Not Fit All - Marijuana as Medicine

One size does not fit all. There are many strains and many differing effects of Medical Marijuana. As well cannabis treats more conditions than any other drug available. Cannabis treats everything from headache to sleep deprivation, from MS to CF to CP; from pain to stage 4 cancers.

Stoney Girl Gardens works with a third party group M-Scale to classify and clarify Medical Marijuana. The M-Scale is simple. It has a scale of numbers from 1-9; 1 meaning amphetamine and 9 meaning opiate. A number 5 is neutral. The scale also includes a periodic table of elements or effects such as M for Munchies, L for Long Duration of 3-4 hours and S for Short Duration of 0 -1 hours.

This allows the doctor to tell his patient that they need a 3ml meaning something on the upper side that creates munchies and lasts for 3-4 hours. The patient can take this advice to the pharmacy and the pharmacy can determine stock. This removes the need for knowing names like Purple Urkle or Umma Gooma.

my concern:

<input type="checkbox"/> Addiction	<input type="checkbox"/> Cancer	<input type="checkbox"/> Headache	<input type="checkbox"/> Insomnia	<input type="checkbox"/> Trauma
<input type="checkbox"/> Allergy	<input type="checkbox"/> Circulation	<input type="checkbox"/> HIV/AIDS	<input type="checkbox"/> Pain	<input type="checkbox"/> Weight Control
<input type="checkbox"/> Anxiety/Stress	<input type="checkbox"/> Depression	<input type="checkbox"/> Hyper Activity	<input type="checkbox"/> Spasm	<input type="checkbox"/> Other...
<input type="checkbox"/> Arthritis	<input type="checkbox"/> Diabetes	<input type="checkbox"/> Imbalance	<input type="checkbox"/> Seizures	
<input type="checkbox"/> Asthma	<input type="checkbox"/> Glaucoma	<input type="checkbox"/> Inflammation	<input type="checkbox"/> Stress	

M-SCALE™

preference:

<input type="checkbox"/> +, Strong	<input type="checkbox"/> Bt, Bitter	<input type="checkbox"/> Ir, Irritable	<input type="checkbox"/> T, Talkative
<input type="checkbox"/> -, Mild	<input type="checkbox"/> D, Depressive	<input type="checkbox"/> M, Munchies	<input type="checkbox"/> Z, Sleepy
<input type="checkbox"/> l, Short Effect	<input type="checkbox"/> G, Giggly	<input type="checkbox"/> P, Peaceful	
<input type="checkbox"/> Bx, Body effects	<input type="checkbox"/> H, Happy	<input type="checkbox"/> S, Sweet	
<input type="checkbox"/> Hx, Head effects	<input type="checkbox"/> I, Introspective	<input type="checkbox"/> Sx, Sexual	

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Classify and Clarify One Size does not fit all

Many Different Strains and Many Different Effects

M-Scale Quick Reference Chart

Stoney Girl Gardens has all our strains certified with the M-Scale

2010
Cripit™
 Stoney Girl Gardens
m-Certified Strain & Registered Grower
 Intended audience:
 Cancer
 End of life
 HIV/AIDS
 Nausea

+8 Bx H Ps
 E Ex St

00002001-0001-000002
Troy Morris
 Troy D. Morris, M.Scale

M
Cripit™
 Stoney Girl Gardens
 Portland, OR

medical
 M

M·SCALE

Strain Intentions:
 Strong effects, +; Intense effects, I; Body effects, Bx;
 Couch lock, Cl; Dreamy, D; Euphoric, E; Introspective, I;
 Happy, H; Extended effects, Ex; Munchies, M; Peaceful, P;
 Positive, Po; Psychedelic, Ps; Stony, S; Sensual, Sn; Social, So;
 Sweet taste, St

Cripit M-Scale Certificate

2010
Sugar Plum™
 Stoney Girl Gardens
m-Certified Strain & Registered Grower
 Intended audience:
 Cancer
 Depression
 Nausea
 Trauma

+4 Bx H St
 E Ex

00000001-0001-000001
Troy Morris
 Troy D. Morris, M.Scale

M
Sugar Plum™
 Stoney Girl Gardens
 Portland, OR

medical
 M

M·SCALE

Strain Intentions:
 Strong effects, +; Intense effects, I; Active body, Ab; Active Mind, Am;
 Body effects, Bx; Dreamy, D; Euphoric, E; Happy, H; Head effects, Hx;
 Extended effects, Ex; Munchies, M; Peaceful, P; Positive, Po; Stony, S;
 Sensual, Sn; Social, So; Sweet taste, St; Sexual, Sx

Sugar Plum M-Scale Certificate

Medical Marijuana is the New Industrial Revolution

There is no doubt about it; Medical Marijuana is a new and robust industry developing during an otherwise upside down economy. Experts all agree that Medical Marijuana will be as big, if not bigger than the American Industrial Revolution, and that it has already started! We believe this will save America and put us back to work. America was built on mom and pop businesses and it will take mom and pop to get us back on track; to provide employment and restore pride in workmanship.

We were recently interviewed by Harvard Business Professors with PhD's whom all agreed that they knew of no other industry with such an immediate bright future. They look at years for recovery of other industries while this new industry will set new records. They fly across the country to get our outlook and prepare their forecasts and to meet the new players.

In summary:

- This will be Bigger than the American Industrial Revolution
- It has Already Started!
- Not Economy Driven
- Creates Many Mom and Pop Businesses and Provides Employment
- Puts America Back To Work and Creates New Tax Base!
- Lowers Health Care Costs and Offsets Spending
- Funds additional programs, i.e.: Education, Safety

The Future Outlook of the Industry

We need to make the transition from the Black Market to a Legitimate Industry. This is no longer a drug deal in the basement or alley way. We need to be up front, legitimate community involved citizens looking for permanent and acceptable solutions for the Medical Marijuana patient.

We are working diligently for the Inclusion of Doctors and Scientists. We work with professionals who can only come up to the edge of marijuana but cannot touch or work with it. We need these professionals in our industry to give us the answers to questions we have had for ages. These professionals have assured us that they indeed can give us answers in milliseconds if only they were allowed to touch it. Until we have Federal acceptance, this will not happen and the patient is relegated to bathroom and garage science by non qualified individuals.

We want to be breeding by Science. As it stands we breed by phenotypes; things we can see, touch, taste, smell, and feel. If we had the science behind our work we could breed for targeting conditions instead of simply mixing phenotypes and using patients as testers. With cannabinoid profiles that describe why a particular strain removes headaches, and why another removes back pain, we could pinpoint conditions with our work.

This new professional Industry will develop industry standards as needed. We look to associations and development of safe, secure, standardized methods of every facet.

We look for full community acceptance and interface to include being involved in our Kiwanis Club, business associations, city councils, and other community events and organizations

We look to Legislate, Regulate, and Tax this new industry with proceeds going to schools, safety and community needs.

We need streamlined regulation that allows businesses to flourish with Clear Operating Rules.

We need Safe Guidelines that must be developed by the industry

So where does it go from here? Is it RJ Reynolds and Pfizer?

Medical Marijuana is way too complicated to address with any one mega crop. Remember one size does not fit all and there are thousands of strains that affect thousands of conditions. We feel the industry will be much like the Tomato Industry. Almost all the tomatoes you buy at the store are produced by a small mom and pop farmer. The only tomatoes mass produced are those for ketchup or tomato soup. There are just too many varieties of tomatoes for one mega farm to produce.

Even after marijuana is fully legal world wide, Medical Marijuana will always be in the Medical Field and in a class of its own.

Marijuana is Medicine Medical Marijuana is Not Going Away

2019 = 750,000 Patients in Oregon = \$35 billion dollars

Examples of Engaged Industries

Who are already our partners? Take a look at the chart below. There are already specialty upper scale spas, Credit Unions, Banks, Insurance Companies, Investment Brokers, Universities and more.

There are credit unions you can only belong to if you're a medical marijuana card holder. There are Insurance companies who are insuring every aspect of Medical Marijuana. There are investment firms ready to take your medical marijuana business to an IPO. HR and Policy Makers have to make new policies that allow patients to medicate safely within the confines of extended care facilities. They can't just kick the patient out to the parking lot to get mugged for their stash. It is the responsibility of this care facility to provide a safe place for the patient to medicate. These policy makers are already understanding and making the changes here in Oregon.

Examples of Industries Created

<u>Products</u>	<u>Services</u>
Cosmetics	Medicine
Medicine	Distribution
Foods	Clinics
Spas	Producers
Medicating Equipment	Dispensaries
Science	Wall Mart
Health	Morgan Stanley
Clothing	Science
Fuel	Health
Building Supplies	Contractors, Architects
Farming	Farming
From Delivery Services	Credit Unions
To	Insurance Companies
Delivery Devices...	Tax Accountants
It will all be there	Advertisizing and Marketing
	Education
	HR and Policy Makers
	Security
	Home Care

Wall Mart now has dispensaries in their stores in Sacramento. Many Wall Street investment firms are now offering start up funding. Almost every industry is engaging ours.

Professional Interface

We look and work daily for professional interface with:

Doctors

OHSU (Oregon's Only Medical School) Syllabus – Credited course on Marijuana as Medicine

Doctor Recommended – Patient referrals from OHSU and ongoing studies

Universities

OSU, SOSU – Olaf Seed Collection Identification and Development, Co-Sponsor NIDA Project, M-Scale

States

Oregon

Washington

California

New Jersey

New Mexico

Cities

Salem, Eugene, Bend, Ontario, Medford, Portland, Milwaukie, Aloha, McMinnville, Corvallis, Lincoln City

Countries

Thailand, Israel

Government and Law Enforcement Partners

The Oregon Demand

One of the most frustrating things to do is to try to create a solution to something you don't have the answer for. To create a solution we need to first analyze the true needs. Only then can we devise a solution to satisfy the need. In the Medical Marijuana industry, the subject matter has never merited qualified studies.

Stoney Girl Gardens created an analysis for the State of Oregon in 2008 to show the amount of proposed revenues generated by the then dispensary bill. When completed the figures were extremely large and difficult to take.

In the following illustrations note that there are many factors in place to show this study extremely conservative.

1. The amount consumed by the patient is 2 ounces per month which means less than a joint per day. We know of no patient who can survive on only one joint per day. Therefore if a patient uses 2 joints per day the entire figures double; 3 joints and the figure increase 3 times, and so on.
2. Patient population was figured at 20 percent when actual figures show 32 percent increase. This relates to over 750 thousand patients in the Oregon program by 2019, not the 150 thousand shown.

I-28 Cost Analysis

Annual Use at 2 oz per month with Production Requirements

# of Plants Proposed	Max Yield Ounces	Total per year Ounces	Gross per year	Annual Production
24	5	291	4	491

Year	Annual Use Ounces	Avg Yield/Producer	Plants Required	Disp Gross (\$/oz)	Prod Gross (\$/oz)
2010	180,000	600	1,419	\$217,203,252	\$206,215,649
2011	360,000	600	1,315	\$272,658,659	\$218,818,718
2012	540,000	600	2,130	\$327,216,877	\$262,362,533
2013	720,000	600	2,597	\$397,669,286	\$311,069,760
2014	900,000	600	3,205	\$471,191,142	\$370,800,848
2015	1,080,000	600	3,691	\$558,429,310	\$433,045,811
2016	1,260,000	600	4,417	\$678,515,211	\$519,061,821
2017	1,440,000	600	5,301	\$814,218,280	\$615,661,825
2018	1,620,000	600	6,261	\$971,061,944	\$727,907,720
2019	1,800,000	600	7,630	\$1,162,111,347	\$845,907,048

\$1,014,476,000

\$1,744,048,416

Production Yields

First we configured the annual production rate for a single producer. This is based on the 24 plant limit, each plant producing 5 ounces, 4 cycles per year. The assumption is that the indoor plant will produce at best 5 ounces, four times per year, matching an outdoor plant at approximately one pound per year. Thus 5 ounces was used as the variable.

I-28 Cost Analysis

Potential Patient Consumption Income Generation at 2 oz per Month

Year	Patients	Annual Use Cost	Annual Use Ounces	Pounds
2010	29,588	\$227,233,382	710,104	44,382
2011	35,505	\$272,680,059	852,125	53,256
2012	42,606	\$327,216,071	1,022,550	63,909
2013	51,128	\$392,659,285	1,227,060	76,691
2014	61,253	\$471,191,142	1,472,472	92,030
2015	73,624	\$565,429,370	1,756,967	110,435
2016	88,348	\$678,515,244	2,120,360	132,523
2017	106,018	\$814,218,293	2,544,432	159,027
2018	127,222	\$977,061,952	3,053,319	190,832
2019	152,666	\$1,172,474,342	3,663,932	228,999

\$5,898,679,139

1,152,086

Oregon Cost Analysis

Notice that the figures above are billions, not millions. Also remember that if the patient uses 2 joints per day the figures double; 3 joints the figures triple and so on. Also remember that the entire population of Oregon can fit inside a city like LA 5 times or Seattle so imagine what their needs are.

Federal Prescriptions

The Federal Government has been prescribing and producing medical marijuana for over 35 years. Elvie Musikka (Pictured Below) is an Oregon resident in Eugene and one of the last surviving medical marijuana federal patients in existence. She receives 300 pre-rolled joints in a canister every 25 days from the federal government.

Last year when NIDA was asked as to the results of its 35 years of testing their reply was "Our mission is to find out the negative effects of Marijuana". This was the entire statement. It says that no negative effects have been found in 35 years of constant testing. Note however their mission was not to find the benefits.

Whatever the results, the patients in Oregon will consume over \$36 billion in marijuana in the next 10 years. Let's make this safe through taxation and regulation rather than supporting the black market. It is a known fact that the average dispensary grosses 4-5 million per year in California. This is a lot of revenue that can be generated towards our future.

NIDA, DEA, IND Daily Dosages

8.2 grams per day (1/4 ounce) = 2 ounces per week

6.63 pounds per year

200 sq ft Canopy of Bloom 3 times per year

Over \$36 Billion in demand from Oregon Patients

Elvie Musika, Patient "A"



300 pre-rolled cigarettes per month

Table 1: Chronic cannabis IND^a patient demographics

^a The Investigational New Drug (IND) program is overseen by National Institute on Drug Abuse: NIDA

Patient	Age / Gender	Qualifying Condition	IND Approval / Cannabis Usage	Daily Cannabis / THC Content	Current Status
A	62 F	Glaucoma	1988 25 years	8 grams (0.28 oz) 3.80%	Disabled operator / singer / activist / vision stable
B	52 M	Nail-Patella Syndrome	1989 27 years	7 grams (0.25 oz) 3.75%	Disabled laborer / lactator / ambulatory
C	48 M	Multiple Congenital Cartilaginous Exostoses	1982 26 years	9 grams (0.32 oz) 2.75%	Full time stockbroker / disabled sailor / ambulatory
D	45 F	Multiple Sclerosis	1991 11 years	9 grams (0.32 oz) 3.5%	Disabled clothier / visual impairment / ambulatory aids

Source: Russo, Malfroid, Byma, Veln, Bach, Sanchez-Hernandez and Kofm. *Journal of Cannabis Therapeutics*, Vol. 2(1) 2012, p. 9

Federal Programs and Patients

There are many organizations in Oregon including Voter Power, Oregon Green Free and NORML. Club Pit Bull is the same except we seek community, city and business associations.

Welcome to Club Pit Bull

Club Pit Bull offers members safety, certified medicine evaluation, education and compliance. We provide exhaustive training on producing personal organic medicine. We offer quality controls, wholesale supplies, inspections, testing, consultation, and knowledgebase for patients and growers to produce 100% organic certified medicine within strict guidelines of compliance. We offer a farm to table quality of assurance to our members.

We offer the members a safe place to procure their medicine from their grower. Often the patient and grower need a place for exchange that is out of view of the public. Club Pit Bull allows the patient and grower to meet and exchange the medicine in a safe and compliant environment.

Creating Safety with Certification and Compliance



Major Points
Exhaustive Training
100% Organics
Quality Controlled
Strict Compliance
Wholesale Supplies
Knowledge Base
Inspections
Testing
On-Site Consultation

From Farm to Table Quality Assurance
Your Plant Is 50% Genetics and 50% Environment
Illinois long-term selection experiment for oil and protein in corn
<http://www.ideals.illinois.edu/handle/2142/3524>

Benefits

- Patients have safe place out of view to get their meds
- Medicine can be assured to be safe
- Completely removes black market
- Provides one location for controlled and regulated legal activities
- Form of New Revenue
- Provides Legal Business Entity for Integration into the Community

Club Pit Bull

The Business Model

Not for Profit – Locally Owned and Operated

The organization is a not for profit and locally operated by patients in this area.

Membership Based – Not Open to the Public

All members are verified each visit to have proper ID, OMMP Card and Membership.

Patient Grower Exchange Program – Patients may obtain their medicine from their grower. All exchanges are supervised through an agent of the Club to be verified for compliance and safety.

Reimbursement – No Sales! Patients may reimburse their grower for expenses only. Each grower must validate and verify expenses, safety and other information for each exchange. All exchanges are documented.

In summary the Club is a Membership Based Club that simply facilitates the Safe and Compliant exchange of Medical Marijuana between Patients and Growers.

In addition we provide education, tools, supplies and development. This is a full solution club to enable the individual patient to be successful and work within the Oregon Medical Marijuana Program.

Important Notes:

No Medicating – There will be no medicating and no smoke parlors at the club. This removes any chance for the patient to leave under the influence.

No Growing – There will be no gardens or growing operations at the club.

Supervised Exchanges Only – All exchanges shall be recorded and done by an authorized agent of the club.

Type of Members – Baby Boomers and retirees are the base of our patients. DHS states that the average age of the patient is 57. These are the blue collar working folks of our community. There are many who may wish to remain private. All wish to not seek out drugs on the street. These people are your neighbors and coworkers. They are the ordinary citizen, not the dealer.

Law Enforcement Interface – The club will work closely with law enforcement and city to ensure safe services and compliance.

No Late Hours – Club operation hours are normally 12 noon to 6 pm.

Membership Application and Verification Process

- The patient must have a verifiable OMMP ID Card and Photo ID. Oral or unverifiable recommendations are suspect and offer limited protection to the patient and club.
- The patient must explicitly consent to affiliation (membership) in the club. This requires completing and signing a membership registration form.
- The patient must have to obey the rules of the club to maintain membership. These rules shall be written and provided to the members when they join.
- The patient must only be a member as long as he or she has an unexpired Oregon OMMP ID Card. Membership must renew annually whenever the member's OMMP Registration renews.

Membership Rules

- *Violating local and state laws* – Members may not violate local and state guidelines and regulations
- *Release of Liability-* Member releases Club from any and all liability for medical or legal problems which may occur as a result of the use of medicinal cannabis supplied.
- *The presence of any weapons or illegal drugs* – No guns, weapons or illegal drugs shall be allowed in the club.
- *Acquiring or providing medicine to anyone who is not a duly registered member.* Members must not acquire medicine or provide medicine outside of the duly registered membership of the Club. Doing so violates state law and is grounds for revocation of membership.
- *Any inter-state activity acquisition or distribution of medicine.* All medicine acquired and provided at the Club is grown by registered members who are legally entitled to do so inside the state of Oregon. No medicine can come from outside Oregon, and it is never legal to distribute medicine outside of the state. You must be an Oregon Registered Card Holder.
- *Conduct and Behavior* - Shoplifting, dangerous/violent behavior, serious disorderly conduct, causing a nuisance in the neighborhood, or repeated willful violations of the rules are grounds for revocation.
- Patients and Growers shall not exchange directly. All exchanges will be performed through the Authorized Agent of the Club.

Membership Records

Membership records shall be in electronic database, spread sheet, and paper forms.

Required Forms

Each new prospective member shall fill out and sign a membership form stating that the member shall follow all rules of the club and include:

Copy of Photo ID

Copy of Oregon Medical Marijuana Card

Release and Authorization

Signature

Recorded Transaction Records

All transactions shall be recorded and all taxes due shall be paid.

Transactions for patients shall be recorded and limits for amounts received shall be enforced to prevent diversion. No patient shall be allowed to receive amounts beyond those needed by the patient to ensure the intended medicine is only used by the patient and not otherwise diverted. All medicine not exchanged shall be returned to the grower and patient.

Recorded Transactions

Patients

Verify

Keep Records

Cash or Credit

Limits

Diversion

Spread Sheet

Growers

Keep Records

Reimbursement Forms

Consignment

Return

Product Safety Requirements

Over 60 percent of the consumables are edibles, not pot. The majority of patients cannot, should not, or will not smoke. At minimum Medical Marijuana is a food product. As such we instruct all our club employees to obtain an Oregon Food Handlers Card prior to working at the club.

We teach our patients to use safe food production guidelines when preparing edibles. We require food grade packaging and handling, labeling to include contents, manufacturer and warnings,

Dosage information is also required – Quantifiable and Qualified, listed on the label. Consistency quality and safety are all issues we address.

Possession and Cultivation Guidelines

As a requirement, all our clubs:

- Only keep as much medicine as can be covered with available OMMP cards listed to that site through the State.
- Never keep a large quantity on hand of medicine or cash.
- Keep No Cash or Stash on site during off hours of operation

Security and Public Safety Guidelines

These guidelines are required to maintain adequate security to protect patients and the community. Safety for patients and the community must be a top priority at these facilities, so a compliant association will adopt a *security culture* to ensure safety. Security culture refers to a set of practices and strategies that work together to maintain safety. Security culture may involve the following elements:

- Employing professional, trained security personnel
- Staying alert to detect problems before they occur
- Educating patients to be sure they know the rules
- Implementing policies to prevent diversion
- Restricting access to the facility to authorized persons
- Using appropriate security technology and equipment to monitor and secure the facility during hours of operation and overnight
- Maintaining communication with local law enforcement
- Training staff to prevent and respond to emergencies
- Educating staff and members as to their rights and responsibilities under the law

Health Care Costs

The Oregon Medical Marijuana Program has had a huge impact on Health Care costs for the state of Oregon. It has been a major cost containment measure.

- 10% Oregonians generate 69% Health Care Costs (Oregon Health Fund Board Report)
- 9% population suffer from severe and chronic pain (American Pain Society)
- Pain is the #1 Driver of Health Care Costs
- Chronic Disease Management is the #2 Driver of Health Care Costs
- Medical Marijuana addresses both and has been shown to drastically reduce costs

Direct Savings

- Emergency Room Care reduced and eliminated
- Regular Doctor Visits reduced to annual visits
- Prescription Drug Intake greatly reduced and eliminated
- Improves Outcomes
- Frees up Resources

Political and Economical Climates

- Multiple States Address Issue of Medical Marijuana. Several new Medical Marijuana states will be added including Idaho, AZ, NJ RI, MD, FL, NM and many more.
- Federal Government Statements Regarding Medical Marijuana and States Regulations show that the feds are respecting the states laws.
- Rising Industry Involvement from Banks, Insurance, Investment firms, real estate, and Politicians shows this new industry is credible and accepted..

Facts

- Over 47,000 patients today registered in OMMP
- Program doubles in population every year. It is successful.
- Over 750,00 patients will be in the Oregon Program by 2019
- Over 35 Billion in revenue will be spent on Medical Marijuana by patients in the next 10 years here in Oregon.
- Biggest Job Producing Industry in over 4 states including Michigan.
- More States are adding Medical Marijuana programs and legislation
- Most have Dispensary or Patient Access clubs
- Washington will have dispensaries this year
- We hope Oregon will have a bill on dispensaries this year

What can the State do?

- Engage in the Industry
- Set an Example
- Create clear, streamlined regulations for dispensaries and production that allow businesses to flourish as part of a community based health system.
- Set Regulations for local use
- Create Permit Process for Medical Marijuana related business
- Tax, Regulate and Control Medical Marijuana related business
- **Partnership In the Future of America**

What does this mean?

- Additional Taxation – Special Permits, Regulations
- Innovation and Leadership – Creating solutions that work for everyone
- Involvement, Integration and Implementation – community involved partnerships for success
- Building Economy and Industry – capitalizing on the fastest growing industry in the world today
- Investing in the Future of Oregon

- Tax and Regulate the Industry
- Provide New Sources of Revenue
- Provide Free Health Care
- Provide Free Education
- Relieve Debts and Build the Future

How can we help?

- Interface – we want to work with the State on an ongoing basis.
- Add our knowledgebase – provide professional resources to the State
- Provide leadership and direction
- Interface with local community and businesses to build the commerce
- Interface with Law Enforcement to ensure public safety
- Interface with State on City Medical Marijuana requirements, issues and legislation.
- Interface with Federal Levels for full integration and acceptance.

Summary

Thank you for taking the time to review this document. We hope we have answered many of your questions and given rise to thoughts of the future. Medical Marijuana is not going away, and in fact is the fastest growing industry in the world. The people who are in this program are members of your community.

We are god fearing, family and community oriented professionals who seek integration with our society. We look forward to being more than just a good community member. We strive to be involved and integrated with our neighbors, businesses, and leaders. We are looking to build bridges where there were once barriers and misunderstanding by providing education and support.

Although we may not gain your endorsement, we hope to gain your understanding.

We stand by to provide additional information and training upon your request. Please do not hesitate to contact me with any questions or comments.

Regards,
Michael C. Mullins
503-788-2349